BEFORE THE PUBLIC UTILITIES COMMISSION OF OHIO

In the Matter of the Joint Motion to)	
Modify the December 2, 2009 Opinion)	
and Order and the September 7, 2011)	Case No. 12-2637-GA-EXM
Second Opinion and Order in Case No.)	
08-1344-GA-EXM)	

SECOND REVISED PROGRAM OUTLINE AND REVISED TARIFFS

On October 4, 2012, Columbia Gas of Ohio, Inc. ("Columbia") and other parties filed in this docket a Joint Motion to Modify Orders Granting Exemption ("Joint Motion"). Attached to the Joint Motion was a Joint Stipulation and Recommendation ("Stipulation") setting forth the agreement of the stipulating parties. Subsequently, on October 31, 2012, Columbia filed a Revised Program Outline, which reflected changes necessary to implement the Stipulation, if approved by the Commission. Columbia also filed clean and marked-up copies of revised tariff pages, which reflected the changes necessary to implement the Stipulation, if approved by the Commission.

On November 27, 2012, Columbia and other parties filed in this docket an Amended Joint Motion to Modify Orders Granting Exemption ("Amended Joint Motion"). Attached to the Amended Joint Motion was an Amended Stipulation and Recommendation ("Amended Stipulation") setting forth the new, amended agreement of the stipulating parties, which now include the Office of the Ohio Consumers' Counsel. The Amended Joint Motion stated that Columbia would be filing an amended Revised Program Outline subsequent to the filing of the Joint Motion.

Attached hereto as Attachment A is Columbia's amended Revised Program Outline, which reflects changes necessary to implement the Amended Stipulation, if approved by the Commission. Attached hereto as Attachment B is a marked-up copy of the specific pages of the amended Revised Program Outline that have been amended in this filing, highlighting the changes between the Revised Program Outline filed on October 31, 2012, and the Amended Revised Program Outline filed today.

Attached hereto as Attachment C is a clean copy of revised tariff pages which reflect the additional changes necessary to implement the Amended Stipulation, if approved by the Commission. Attached hereto as Attachment D is a marked-up copy of the same tariff pages, highlighting the changes between the tariff sheets filed on October 31, 2012, and the revised tariff sheets filed today.

Columbia respectfully requests that the Commission review and approve the amended Revised Program Outline and tariffs along with the Amended Joint Motion and Amended Stipulation.

Respectfully submitted,

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CERTIFICATE OF SERVICE

I hereby certify that a true and accurate copy of the foregoing Second Revised Program Outline and Revised Tariffs was served by electronic mail upon the following parties this 28th day of November, 2012:

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ATTACHMENT A AMENDED REVISED PROGRAM OUTLINE – CLEAN

BEFORE THE PUBLIC UTILITIES COMMISSION OF OHIO

In the Matter of the Joint Motion to)	
Modify the December 2, 2009 Opinion	,	
and Order and the September 7, 2011	,	Case No. 12-2637-GA-EXM
Second Opinion and Order in Case No.	,	
08-1344-GA-EXM)	

REVISED PROGRAM OUTLINE November 28, 2012

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1. Introduction and Background

On December 28, 2007, Columbia and other parties, many of which comprise Columbia's Post-2010 Stakeholder Group as described below, filed a Joint Stipulation and Recommendation ("Stipulation") in Case Nos. 04-221-GA-GCR, et al. In that Stipulation, Columbia committed to filing, on or before February 1, 2009, an application to implement a gas supply auction for purposes of supplying commodity for Columbia's Standard Service Offer ("SSO") by no later than April 1, 2010. By Order dated January 23, 2008, the Commission approved the Joint Stipulation and Recommendation. In compliance with the January 23, 2008 Order, Columbia filed an Application, tariffs and testimony for a gas supply auction including a Program Outline which provided the implementation details for the auction as well as other service amendments.

A Columbia Post 2010 Stakeholder Group including Columbia's CHOICE commodity suppliers, other interested commodity suppliers, the Ohio Farm Bureau Federation, the Office of the Ohio Consumers' Counsel, Ohio Partners for Affordable Energy, various industrial customers, schools, and the Commission Staff was formed with the primary goal of developing a consensus as to the structure for gas service in the Columbia service territory following the expiration of the Transition Period¹.

On October 7, 2009, the parties filed a Joint Stipulation and Recommendation ("2009 Stipulation") in Case No 08-1344-GA-EXM that set forth the basis for implementation of an auction procedure ("Auction") to secure gas supply for Columbia's sales customers. On December 2, 2009, the Commission issued an Opinion and Order that provided for the approval of the Stipulation as filed. In accordance with the 2009 Stipulation, Columbia conducted two Auctions in order to implement two consecutive one-year long Standard Service Offer ("SSO") periods starting April 2010 and April 2011. Through these Auctions, Columbia obtained commodity gas supplies from alternative suppliers ("SSO Suppliers") for both its Percentage of Income and SSO/sales customer requirements.

¹ The Transition Period is defined as November 1, 2008 through March 31, 2010. *In the Matter of the Regulation of the Purchased Gas Adjustment Clause Contained within the Rate Schedules of Columbia Gas of Ohio, Inc., and Related Matters.* Opinion and Order (January 23, 2008) at p. 8.

The 2009 Stipulation further provided for the holding of a third auction scheduled for an annual period beginning April 2012.² The third auction was a Standard Choice Offer ("SCO") auction. The primary differences between the SSO and SCO are that: (1) the bid winners of the SCO auction are assigned individual customers while in each of the SSO auctions an undivided percentage of sales customers' demand was allocated to the bid winners; and (2) SCO customers are subject to sales tax rather than gross receipts tax on the gas purchased through the SCO Program.

Several provisions of the 2009 Stipulation expire March 31, 2013. In March 2012 Columbia initiated discussions with Staff, OCC, suppliers and numerous customer representatives. In May 2012, a Stakeholder Group including Columbia's CHOICE commodity suppliers and the Commission Staff met again to develop a consensus as to the structure for gas service in the Columbia service territory following the March 31, 2013 expiration of the initial three-year term of the 2009 Stipulation.

On October 4, 2012, the parties filed a Joint Stipulation and Recommendation, and on November 27, 2012, the parties filed an Amended Stipulation and Recommendation ("2012 Stipulation"). In both of these stipulations the parties agreed to implement five consecutive one-year-long SCO auctions, with the first SCO period starting April 1, 2013, and the fifth SCO period ending March 31, 2018. However, the 2012 Stipulation contains provisions that would enable Columbia to exit the merchant function if certain conditions are met. Thus, with regard to some customer classes it is possible that there may not be an SCO auction in each of the years specified above. This Program Outline details the operation of the SCO auctions, and will be revised if and when Columbia exits the merchant function for any customer class.

This Program Outline describes how Columbia shall implement the Standard CHOICE Offer (SCO) Auction process and the corresponding changes that Columbia believes must be made to existing processes and services in order to ensure the continuation of reliable services to all of Columbia's customers.

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² DTE, OPAE and OCC stated in the Joint Stipulation that their support for the Joint Stipulation should not be interpreted as support for SCO auctions in general, or in the Joint Stipulation.

2. Definitions

The following terms and acronyms shall have the meaning as set forth below except for paragraph 39 which contains its own definitions

"Bcf" – Is an acronym which stands for Billion Cubic Feet of Natural Gas.

"BTU" – Is an acronym which stands for British Thermal Unit.

"Capacity Assignment Percentage" – Shall mean the percentage of the design peak day demand of a Supplier's customer group that the Supplier shall receive in total through direct capacity assignment by Columbia and as a peaking service provided by Columbia. This percentage, as calculated by Columbia, shall approximate but not exceed 100%.

"Ccf" – Is an acronym which stands for Hundred Cubic Feet of Natural Gas.

"CGT" – Is an acronym which stands for Columbia Gulf Transmission Company

"CHOICE" – Shall mean the program under which CHOICE Eligible Customers may choose their natural gas suppliers.

"CHOICE Customer" – Shall mean a CHOICE Eligible Customer who has enrolled with a CHOICE Supplier.

"CHOICE Eligible Customer" - Shall mean all Human Needs Customers and all Customers using less than 6,000 Mcf per year, excluding: 1) Customers on PIPP; 2) Customers on Transportation Service; and, 3) Customers that are more than 60 days in arrears, or more than 30 days in arrears if on a payment plan.

"CHOICE Supplier" – Shall mean a certified retail natural gas supplier participating in Columbia's Customer CHOICE program.

"Commission" – Shall mean the Public Utilities Commission of Ohio.

"CSRR" – Shall mean the CHOICE/SCO Reconciliation Rider to be charged to all CHOICE/SCO Customers based on their billed throughput.

"DSS" – Shall mean a Commission-regulated Default Sales Service provided by Columbia to Transition Customers, those customers not eligible to participate in the Choice program or Governmental Aggregation Programs and PIPP customers.

"Dth" – Is an acronym which stands for Dekatherm, One Million British Thermal Units.

"Local Gas Purchase Adjustment" – Shall mean an adjustment that Columbia shall make equally to all CHOICE, DSS and SCO Demand Curves that is representative of the Ohio Production supply quantities, firm city gate supplies, and those supplies purchased by Columbia via Operationally Retained Capacity.

"Local Gas Purchase Price" – Shall be defined as the TCO Monthly Index plus a fixed dollar amount, to be determined annually. The fixed dollar amount shall be determined through the comparison of Columbia's actual, normalized purchase rate, including demand costs, with the weighted TCO Monthly Index for the most recent November-October period. Columbia shall post the fixed dollar amount on its website at least two weeks prior to an auction.

"Local Gas Purchase Requirement" – Shall mean a volume of gas that CHOICE/SCO Suppliers shall purchase from Columbia monthly, which shall be equal to an estimate of the Columbia purchases of Ohio Production, firm city gate supplies, and supplies purchased via Operationally Retained Capacity that Columbia acquires to assure reliability and sufficiency of supply to all CHOICE and SCO eligible customers.

"Mcf" – Is an acronym which stands for Thousand Cubic Feet of Natural Gas.

"NCGT" – Is an acronym which stands for North Coast Gas Transmission, LLC

"NYMEX" – Is an acronym which stands for the New York Mercantile Exchange.

"Operationally Retained Capacity" – Shall mean that portion of Columbia's firm city gate and related upstream pipeline capacity that Columbia will not directly assign to CHOICE and SCO Suppliers under Columbia's Capacity Allocation Process.

"Peak Day Forecast" – Shall mean the projected Columbia system maximum daily firm demand determined annually by Columbia³.

"PEPL" – Is an acronym which stands for Panhandle Eastern Pipe Line Company

"Pipeline Scheduling Point" or "PSP" - shall mean: (i) the single delivery point or set of delivery points grouped or designated by an upstream pipeline for purposes of scheduling gas supplies for delivery by such upstream pipeline; or (ii) the single delivery point or set of delivery points grouped or designated by Columbia for operational purposes. The Pipeline Scheduling Points of Columbia Gas Transmission, LLC shall be utilized by Columbia for the purpose of developing Demand Curves.

"Program Year" – Shall mean the twelve month period beginning April 1st through the following March 31st.

"Retail Price Adjustment" - Shall mean the rate per Mcf an auction bidder offers in addition to the NYMEX closing price to derive the retail sales price for SCO/DSS commodity service.

"SCO" – Is an acronym that stands for Standard CHOICE offer.

"SCO Auction" – An SCO Auction is an auction in which the winning bidders receive both the right and obligation to provide natural gas commodity for a specified list of Choice eligible customers that have not elected a CHOICE Supplier and are not served through Governmental Aggregation Programs plus their proportionate share of DSS customers' load.

"SCO Customer" – Shall mean a Choice Eligible Customer that has not elected a CHOICE Supplier and is not served through a Governmental Aggregation Program.

"SCO Service" – Shall mean a commodity service available to Choice Eligible Customers that have not elected a CHOICE Supplier and are not served through Governmental Aggregation Programs in accordance with Columbia's tariff which may be modified from time to time.

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³ This determination shall exclude the demand of qualifying TS customers that have elected Backup Service.

"SCO Supplier" – Shall mean a winning SCO Auction bidder that has received both the right and obligation to provide natural gas commodity for a specified list of CHOICE eligible customers that have not elected a CHOICE Supplier and are not served through Governmental Aggregation Programs plus their proportionate share of DSS customer requirements.

"Storage or Storage Capacity" – Shall mean TCO FSS and related SST and/or PEPL FS and related EFT.

"Supplier" – Shall mean a CHOICE Supplier or an SCO Supplier that has been approved to participate in Columbia's SCO Auction and/or has won one or more tranches in Columbia's SCO Auction.

"System-Wide Retention Factor" – Shall mean a percentage representing Columbia's system average lost and unaccounted for volumes and company use gas.

"TCO" – Is an acronym which stands for Columbia Gas Transmission, LLC

"TCO Daily Index" – Shall mean the price as reported in Platts Gas Daily "Daily Price Survey" - for the applicable day for "Columbia Gas, Appalachia" under the heading "Midpoint."

"TCO Monthly Index" – Shall mean the price as reported in Platts Inside FERC's Gas Market Report for the month of purchase, in the monthly report titled "Pricing of spot gas delivered to pipelines", under the column heading "Index" for "Columbia Gas, Appalachia."

"TGP" – Is an acronym which stands for Tennessee Gas Pipeline Company, L.L.C.

"Transition Customers" – Shall mean those customers eligible to participate in the Choice Program or Governmental Aggregation programs not enrolled in either program or assigned to an SCO Supplier at the commencement of the billing month.

"TRK" – Is an acronym which stands for Trunkline Gas Company, LLC.

"XRD" – Is an acronym which stands for Crossroads Pipeline Company.

3. SCO Auction Goals and Objectives

A. Goals.

The primary goal of the stakeholder process is to develop a structure for gas services in Columbia's service territory to be effective April 1, 2013 which fulfills the State Policy as to natural gas and natural gas service as established in Section 4929.02, Revised Code.

B. Objectives.

- 1. To maintain reliable service for all customers.
- 2. To establish clear and user friendly administrative procedures.
- 3. To minimize operational complexities.
- 4. To create certainty and stability for all market participants.
- 5. To define roles and responsibilities of all parties.
- 6. To implement modifications to the auction processes to continue the SCO effective April 1, 2013 and annually thereafter for a five-year term, unless the SCO auctions become inapplicable to a customer class because Columbia has exited the merchant function with respect to that customer class prior to March 31, 2018.
- 7. To maintain a level playing field between the CHOICE program and SCO Service.

4. SCO Auction Calendar

The annual SCO Auction will be conducted in late January or early February 2013, and at approximately the same time of year thereafter.

On April 1, 2013 and each April 1st thereafter deliveries by SCO Suppliers for the SCO Program Year will commence.

5. Standard CHOICE Offer ("SCO")

1. Gas supply for SCO Service and Columbia's Default Sales Service ("DSS") will be provided by SCO Suppliers who will be determined via a single SCO Auction, as described in Section 9.

- 2. SCO Service will be a commodity service available to CHOICE Eligible Customers under Commission-regulated standards, terms and conditions, inclusive of a standard price determined via the SCO Auction process. SCO Service will apply to the following types of customers:
 - a. CHOICE Eligible Customers that have not elected a CHOICE Supplier.
 - b. CHOICE Eligible Customers that are not served as part of a Governmental Aggregation.
- 3. Columbia's DSS is a Commission-regulated sales service applicable to the following types of customers:
 - a. PIPP Customers
 - b. Choice ineligible customers
 - c. Transition customers
- 4. After the conclusion of the SCO Auction all SCO Customers will be assigned to specific SCO Suppliers, and the SCO Supplier name will appear on each SCO Customer's monthly invoice. All DSS demand will also be served by winning SCO Suppliers. SCO Suppliers will serve a proportional share of DSS demand. DSS Customers will not be assigned to any SCO Supplier.

5. Under SCO Service:

- a. Columbia will bill SCO and DSS Customers at the SCO Rider per Ccf. (See Section 10). In addition, all applicable Riders and base rates will continue to be billed to SCO and DSS Customers.
- b. SCO customers' gas cost portion of the bill will be subject to sales tax, and DSS customers' gas cost portion of the bill will be subject to the Public Utility Gross Receipts Tax. The balance of both SCO and DSS customers' bills will be subject to the Gross Receipts Tax.
- c. Columbia shall collect sales tax and remit to the SCO Suppliers. Each SCO Supplier shall be responsible for collecting any applicable sales tax exemption forms and filing any and all sales tax returns with the appropriate taxing authority(ies).

6. SCO Tariff Revisions

No less than four months prior to the date of the 2013 SCO Auction, Columbia will file revisions to its tariff for implementation of any necessary changes related to the continuation of the SCO Auction process.

7. SCO Reporting

As applicable, Columbia will provide monthly program statistics including the following: monthly SCO Rider rate, number of SCO, DSS and CHOICE Customers, SCO, DSS and CHOICE volumes by revenue class, CHOICE participation rates by revenue class, the number of SCO Suppliers and their market share, and other information as desired by the Commission.

8. Timing of SCO Auctions

- 1. Each year, the SCO Auction will be conducted in late January or early February.
- 2. For customer billing purposes, the SCO Program Year will begin with the April billing cycle of the respective Program Year at which time the prior SCO Program Year Retail Price Adjustment will be replaced by the current SCO Program Year Retail Price Adjustment. The SCO Suppliers' obligation to deliver gas supplies for the SCO Program Year will commence April 1st of the respective SCO Program Year.
- 3. For customer billing purposes, the SCO Program Year will end with the March billing cycle for the respective Program Year. The SCO Suppliers' obligation to deliver gas supplies for the SCO Program Year will end on March 31st of the respective SCO Program Year.
- 4. The SCO Rider shall be subject to Commission approval. If the Commission does not approve the SCO Rider, then Columbia will request that the Commission provide direction regarding whether and when a follow up Auction or another action should take place.

9. SCO Auction Process

- 1. Columbia will conduct the SCO Auctions in a manner whereby competitive retail natural gas suppliers ("CRNGS"), certified by the Commission, can compete for the ability to supply one or more shares, or tranches, of Columbia's combined SCO and DSS customers' demand.
- 2. Columbia's auctioned supply requirements will consist of all SCO customers' estimated annual volume requirements (in Mcf), plus the estimated annual volume requirements (in Mcf) of Columbia's DSS customers.
- 3. The forecasted SCO/DSS requirements will be divided as equally as is practical into 16 tranches to be auctioned to potential SCO Suppliers. The approximate size of a tranche will be updated and provided to bidders not less than seven days prior to the SCO auction. The actual number, and size, of the tranches used in an auction may vary from year to year.
- 4. Each Supplier shall be assigned the responsibility to supply individual SCO customers. Columbia will assign customer accounts to each SCO Supplier tranche as described in Section 11. All SCO Suppliers will deliver supply quantities based on the identified customers' aggregate requirements. In addition, each SCO Supplier will be assigned the responsibility to serve a proportionate share of the aggregate demand of DSS customers.
- 5. SCO Suppliers will deliver to Columbia at the assigned Pipeline Scheduling Point ("PSP") the quantity specified by, and in accordance with, a Columbia-provided Demand Curve calculated in a manner identical to that provided to CHOICE Suppliers. If an SCO Supplier is also a CHOICE Supplier, Columbia will provide a single Demand Curve by PSP each month for the SCO Supplier to deliver in accordance with Section 27.
- 6. A maximum of 4 tranches will be awarded to any individual bidder. The 4-tranche limit also applies to bidders that are affiliated with and/or have an interest equal to or greater than 10% in other bidders. For example, if there are three bidders, two of which are affiliated by having the same corporate parent and a third in which that same corporate parent has a 10% or greater interest, then the three bidders in total could win a maxi-

mum of only four tranches, inclusive of any fractional interest. This maximum number of tranches may vary from year-to-year depending upon the number of tranches to be auctioned to potential SCO Suppliers.

- 7. Bidding in the SCO Auction will be for the Retail Price Adjustment, which will be added to the NYMEX final settlement price each month during the SCO Program Year to determine the monthly SCO and DSS Price. The Retail Price Adjustment will be fixed for the SCO Program Year. The Retail Price Adjustment, by being added to the NYMEX price will in effect, convert the NYMEX price from dollars per million British thermal units at the Henry Hub in Louisiana, to dollars per thousand cubic feet gas cost rate at the burner tip.
- 8. Columbia will utilize an independent Auctioneer to conduct a descending clock auction. In a descending clock auction, the Auctioneer reduces the offered price, in this case the Retail Price Adjustment ("price"), throughout the auction event, while bidders submit bids that quantify the number of tranches that bidder is willing to supply at the designated price. The Auctioneer continues ticking down the price until the total quantity bid across all bidders matches the quantity offered.
- 9. The descending clock auction will proceed in a series of rounds during a single day. At the beginning of each round, the Auctioneer will announce the offered price of the Retail Price Adjustment. Based upon that offered price, each bidder will bid the number of tranches that it is willing and able to supply at that price. Assuming that the number of tranches initially bid is in excess of sixteen4, a second round will be initiated with a lower offered price. The offered price will decline from one round to the next, in decrements no smaller than five cents. In each succeeding round, a bidder can either bid the same number or fewer tranches than it bid in the preceding round. If the total number of tranches bid in a round at an offered price is greater than sixteen, the auction will move on to another round. The SCO Auction will end when the number of tranches bid at an offered price equals sixteen. However, if the number of tranches bid in a round drops to less than sixteen, the Auctioneer will revert back to the price of the previous round (which had bids for more than sixteen tranches) and begin the next round by re-

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⁴ Sixteen is utilized in this paragraph for demonstrated purposes. The actual number of tranches offered for bid for any SCO Period may change from year to year. Columbia shall notify all potential SCO Suppliers of the number to be bid prior to the SCO Auction.

ducing the price of that previous round by one cent, and will continue additional rounds using decrements of one cent until the number of tranches bid equals sixteen. If in this process, the number of tranches bid once again drops from greater than sixteen to less than sixteen between the two rounds, then the immediately prior round shall be considered the final round. In such event, if the final round has more than sixteen tranches bid, then the size of each tranche will be adjusted downward on a prorated basis such that the supply requirement of all tranches awarded is equal to the initial forecasted total SCO/DSS requirements.

- 10. Columbia will release upstream transportation and storage capacity to the winning bidders as described further in Sections 19 through 21. If an SCO/DSS Supplier is also a CHOICE Supplier, Columbia will make a single capacity assignment by PSP each month during the SCO Period and in accordance with Sections 19 through 21.
- 11. Immediately following the SCO Auction, the winning Retail Price Adjustment and the names of the winning bidders will be filed with the Commission for its approval. Names of winning bidder will be held confidential for the period of time directed by the Commission.

10. SCO Rider

- 1. The SCO Rider each month during an SCO will be the NYMEX final settlement price for the month plus the Retail Price Adjustment determined by the SCO Auction. The result will be a price per Mcf.
- 2. The SCO Rider paid by Columbia to SCO Suppliers shall represent full compensation for providing SCO supply service during the term of the SCO Program Year.
- 3. The SCO Rider paid by SCO and DSS Customers will be converted from dollars per Mcf (\$/Mcf) to dollars per Ccf (\$/Ccf) for billing purposes and for "Apples-to-Apples" posting purposes.
- 4. As an example of the prices and billings described above, assuming that the final settlement price for the April NYMEX was \$5.00 per MMBtu, and the Retail Price Adjustment was \$2.00, then the SCO Rider paid to SCO Suppliers for gas consumed by SCO and DDS Customers in the April billing cycle would be \$7.00 per Mcf, and the SCO Rider paid by SCO and

DDS Customers to Columbia would be \$0.700 per Ccf. (Note that the SCO and DDS Customers will also pay Columbia the applicable Columbia Base/Distribution Rate, CSRR and other applicable charges.)

11. SCO Customer and DSS Demand Allocations

Initial Allocations (each Program Year):

- 1. Columbia will use its best efforts to establish relatively homogeneous and relatively equivalent tranches. The initial allocation of SCO Customers to winning SCO Suppliers will be based on the following:
 - a) Revenue Class
 - b) Annual Demand
 - c) Geographical area (PSP)
 - d) Credit Ranking
- 2. The initial allocation of DSS customer demand will be a pro rata share of the total estimated DSS customer demand, by PSP, based on the number of tranches supplied by each SCO Supplier.

Monthly Allocations:

- 1. The monthly allocation of newly eligible SCO Customers to SCO Suppliers will be done by random assignment by PSP, based on the number of tranches supplied by each SCO Supplier.
- 2. The monthly allocation of DSS customer demand will be a pro rata share of the total estimated DSS customer demand, by PSP, based on the number of tranches supplied by each SCO Supplier.

Customer Information:

1. Upon completion of the allocation process, SCO Suppliers will be provided with specific customer information including, but not limited to, the following: customer name, account number, billed usage, billed charges, enrollments and drops.

2. All SCO Suppliers must utilize Columbia's internet-based website in order to receive file transactions for customer billing and enrollment information.

12. SCO Supplier Qualifications

1. The purpose of these qualification requirements is to help ensure that potential SCO Suppliers have the resources and the requisite intent to provide supply to Columbia pursuant to the SCO Supplier Agreement.

2. Bidders in the SCO Auction must:

- provide company information, contacts, and other pertinent identification and communication information as required by Columbia;
- agree to execute an SCO Supplier Agreement as presented by Columbia in the event that they are a winning bidder (see Section 14);
- be CRNGS certified and maintain that certification during the period in which the SCO Supplier serves in that capacity;
- successfully complete training as specified by Columbia no later than two weeks prior to initial flow;
- meet SCO Supplier creditworthiness requirements (see Section 15);
- agree to comply with all SCO Auction program rules and requirements as reflected in this Program Outline, SCO Supplier Agreement, Columbia tariff, and Commission Orders;
- meet all key deadlines for participation such as timely submission of application and supporting documents, signing of contracts, etc.;
- provide the number of tranches on which the applicant would like to be able to bid;
- acknowledge receipt of SCO Auction rules and procedures and agree to be bound by those rules and procedures;
- acknowledge receipt of SCO Customer supply requirement data;
- participate in preparatory and informational meetings directed toward bidders;
- acknowledge receipt from Columbia of the confidential notice from Columbia (to each bidder and the Auction Administrator) setting forth the maximum number of tranches on which the bidder is qualified to bid;
- execute a confidentiality agreement providing Columbia access to financial information for creditworthiness evaluation and to require non-disclosure of the confidential notice described directly above; and

 agree to provide Columbia with any additional documents and to take any additional steps that Columbia may request to perfect Columbia's interest in the Accounts Receivable being sold and assigned to Columbia pursuant to the SCO Supplier Agreement, including authorizing the filing of UCC-1 financing statements to perfect Columbia's interest.

3. Bidders must certify:

- that they will maintain the confidentiality of their bidding strategy and not retain any bidding advisors or consultants providing similar service to another bidder; and
- whether they will bid on a stand-alone basis or will be part of a bidding partnership, joint venture, or other arrangement related to the SCO Auction, and whether or not they have a 10% or greater interest in another registered bidder or have any relationship that would provide financial or other incentives based on the outcome of bidding efforts.
- 4. Sanctions may be imposed on a bidder for failing to abide by any of the preceding certifications. Such sanctions may include, but are not limited to:
 - the loss of any rights awarded in the SCO Auction;
 - immediate termination of any other arrangements with Columbia;
 - forfeiture of any monies owed to the bidder by Columbia;
 - liability for attorneys' fees and court costs incurred in any litigation that arises from failure to abide by the certifications; and
 - being subject to any other legal actions, including prosecution, as Columbia in its sole discretion deems appropriate under the circumstances.

13. SCO Supplier Information and Education

- 1. Prior to each Auction, Columbia shall make available to all potential bidders information which describes and details the historic and projected commodity load.
- 2. Columbia shall use its current website or another method of making information available to potential bidders, including answers to the most

frequently asked questions. The website will contain all public auction documents and will be updated regularly with the most recent data.

Examples of the information that will be provided on the website include:

Normalized calendar month delivered volumes

Normalized billing month volumes

Local Gas Purchase Adder

Number of Customers

Unaccounted-For Gas

BTU Factor

Monthly Demand Curves

Monthly Supply Curves

Capacity Assignment Example

- 3. One or more educational meetings will be held prior to each SCO Auction with potential SCO Suppliers interested in participating.
- 4. At the meetings, topics related to Columbia's SCO Auction will be discussed in detail.

14. SCO Supplier Agreement

1. SCO Suppliers must execute an SCO Supplier Agreement containing the terms and conditions applicable to the relationship between Columbia and the SCO Supplier.

15. SCO Supplier Security Requirements

1. Potential bidders in the SCO Auction must be pre-qualified to bid on up to 4 tranches or such other number of tranches as determined by Columbia. SCO Suppliers must complete and sign Columbia's Retail Natural Gas

Supplier Registration form to be considered for participation in Columbia's SCO Program and must pay Columbia a fee of \$50.00 for each credit evaluation that Columbia performs. Pre-qualification shall include a creditworthiness evaluation and bidders must meet Columbia's security requirements in advance of participation in the Auction. Bidders will have their creditworthiness assessed against exposures that include 150% of the tranches that they express the intent to bid on. This level is required in order to allow for sufficient credit to enable an SCO Supplier to accept an increase in its tranche volumes in the event of an SCO Supplier default, up to a level equal to 150% of the design day demand of the original tranche level won by the SCO Supplier in the SCO Auction. Final creditworthiness requirements shall be communicated to potential bidders at the time that initial information packages for SCO Auction participation are sent to potential bidders.

2. Suppliers desiring to participate in the SCO Program will be evaluated by Columbia to establish credit levels acceptable to Columbia. Columbia will apply, on a non-discriminatory basis, reasonable financial standards to assess and examine an SCO Supplier's creditworthiness. These standards will take into consideration the scope of the operations of each SCO Supplier and the level of risk to Columbia in the event it has to address under-performance or nonperformance by the SCO Supplier.

Evaluations will be based on standard credit factors including, but not limited to: previous customer history, financial and credit ratings, trade references, bank information, unused line of credit, financial information and the SCO Supplier's accounts receivable where Columbia is provided a first secured interest. Based on the number of standard credit factors met by the SCO Supplier, Columbia will assign a dollar credit level range for each SCO Supplier. Columbia shall have sole discretion to determine creditworthiness based on the above criteria, but will not deny creditworthiness without reasonable cause.

The SCO Supplier will provide Columbia with: (1) its or its parent's most recent independently audited financial statements; (2) it and/or its parent's most recent Form 10-K and Form 10-Q reports; (3) a minimum of three bank and trade references; and, (4) a list of parent company affiliates and a description of corporate structure.

An SCO Supplier shall satisfy its security requirement, and receive an unsecured credit limit from Columbia, by demonstrating that it has and maintains investment grade long-term bond ratings from any two of the following four rating agencies:

Agency	Senior	Securities	Rating
	(Bonds)		
Standard & Poors	BBB- or higher		
Moody's Investors' Services	Baa3 or higher		
Fitch IBCA	BBB- or higher		
Duff & Phelps Credit Rating	BBB- or higher		
Company		_	

Columbia may make reasonable alternative credit arrangements with an SCO Supplier that is unable to meet the aforementioned criteria and with those SCO Suppliers whose security requirements exceed their allowed unsecured credit limit. The form and format of the credit arrangements must be acceptable to Columbia. Columbia may, at its option, require the use of any of the following as a form of financial security: a guarantee of payment; an irrevocable letter of credit; a cash deposit; or other mutually agreeable security or arrangement. A party other than the SCO Supplier may provide credit agreements and financial security for the SCO Supplier, including a cash deposit, if acceptable to Columbia. The amount of security shall remain commensurate with the financial risks placed on Columbia by each SCO Supplier, as those financial risks are reevaluated by Columbia from time to time, as it deems necessary.

3. Columbia shall file with the Commission's Docketing Division a document that contains the formula used to determine Columbia's security requirements applicable to SCO Suppliers participating in its SCO Auction. The security requirement formula shall be applied in a non-discriminatory manner to determine the level of financial risk associated with each SCO Supplier. If there is a material change to the security requirement formula used by Columbia, Columbia may update the formula, and will also docket such updated formula. Notice of such filings and the reasons for any changes shall be filed with the Commission, no later than ten business days before the formula takes effect.

Failure of an SCO Supplier to provide any of the required financial instruments pursuant to the security requirement formula may result in

termination of service from the SCO Auction program. If the SCO Supplier is also a CHOICE Supplier, the SCO Supplier's failure to provide any of the required financial instruments pursuant to the security requirement formula may also result in the SCO Supplier's termination of service from the CHOICE program.

- 4. Columbia shall not provide financial security to SCO Suppliers related to Columbia's obligations under the SCO Supplier Agreement as long as Columbia continues to perform in compliance with said Agreement.
- 5. In addition to those creditworthiness requirements addressed above, upon the awarding of tranches, each SCO Supplier shall provide Columbia, by March 1 of each year, with a mutually agreeable irrevocable Letter of Credit in the amount of fifty cents per Mcf multiplied by the initial estimated annual delivery requirements for the SCO Period of the tranches won by that SCO Supplier. This financial security shall be held and administered by Columbia exclusively for the benefit of the other SCO Suppliers who receive an allocation of additional SCO supply requirements as a result of the default of the SCO Supplier that provided the security, to the extent Columbia receives funds for distribution. In the event of an SCO Supplier default, Columbia shall distribute to other SCO Suppliers the proceeds of the security that Columbia holds for the defaulting SCO Supplier. This distribution of the proceeds of the defaulting SCO Supplier's security shall be allocated on a pro rata basis to other SCO Suppliers in proportion to the amount of delivery requirements each SCO Supplier receives in the process set forth in Part 7 of Section VIII of the tariff. This allocation of the defaulting SCO Suppliers' security proceeds to non-defaulting SCO Suppliers does not require proof of damages from those non-defaulting SCO Suppliers, and constitutes the entire amount of monies that would be due the remaining SCO Suppliers from Columbia as a result of such default by an SCO Supplier.
- 6. In addition to the Letter of Credit discussed above, upon the awarding of tranches, each SCO Supplier shall provide Columbia, by March 1 of each year, with a cash deposit equal to six cents multiplied by the number of Mcf in the initial estimated annual delivery requirements for the SCO Program Year of the tranches won by that SCO Supplier. This security will be used to provide a liquid account to meet supply default expenses other than those covered by the Letter of Credit discussed above. Any funds

remaining at the end of each SCO Program Year will be transferred to customers through the CSRR.

- 7. Columbia reserves the right to conduct further creditworthiness evaluations during the course of the programs, when Columbia has received information that indicates the creditworthiness of an SCO Supplier may have deteriorated. SCO Suppliers agree to inform Columbia of any significant change in the SCO Supplier's current financial condition.
- 8. In the event of Default as defined in Columbia's tariff, Columbia shall have the right, upon satisfaction of the default requirements identified therein, to use the proceeds from SCO Supplier's financial security instrument(s) to satisfy all obligations under this tariff and any other agreements between the SCO Supplier and Columbia in accordance with this tariff, in accordance with the SCO Supplier Agreement and in accordance with any Retail Natural Gas Supplier Aggregation Agreement. The proceeds from such instruments shall be used to satisfy any outstanding claims that Columbia has against the SCO Supplier, including, but not limited to, interstate pipeline capacity charges, imbalance charges, cash-out charges, pipeline penalty charges, reservation charges, and any other amounts owed to Columbia, for which Columbia is or will be responsible, related to SCO Supplier's participation in the SCO auction program. Such proceeds may also be used to secure additional gas supplies, including payment of the costs of the gas supplies themselves, the costs of transportation, storage, gathering, taxes, and other related costs incurred in acquisition of those gas supplies.

Columbia reserves the right to use SCO Supplier's assets associated with the SCO Program to offset or recoup any costs owed to and/or incurred by Columbia.

9. Columbia may offset against any SCO Supplier's obligations or financial responsibilities, any SCO payments held or billed by Columbia. Suppliers shall grant Columbia a perfected first priority security interest in any Customer Payments billed by Columbia.

16. SCO Supplier Failure to Perform

In the event that an SCO Supplier defaults:

- Columbia will notify the defaulting SCO Supplier of the occurrence of the event of default and will identify the remedies available to cure the default which must be cured within a prescribed maximum of 5 days of the notice.
- 2. In the event that a defaulting SCO Supplier fails to cure the default, the Supplier will be terminated from further participation in the CHOICE and SCO programs.
- 3. If the default is not cured by the defaulting SCO Supplier, Columbia will ensure continuity of service in the short term until customers or tranches are re-assigned. During this time frame, Columbia will recall a defaulting Supplier's assigned capacity if the default is not cured by the Supplier. Columbia may purchase gas in the market as needed to supply the un-served demand.
- 4. If the failing Supplier is a CHOICE Supplier, the affected CHOICE Customers will pay their CHOICE contracted rate for the billing cycle in which the Supplier's termination from the CHOICE program occurs and they will pay the SCO rate in the subsequent billing cycles. If the customer of a defaulting CHOICE Supplier chooses a different CHOICE Supplier, that request will be processed within the standard timing of the CHOICE program and the customer will be placed under that CHOICE Supplier's rate accordingly.
- 5. CHOICE Customers, SCO Customer or DSS customer quantities that are unserved as a result of a CHOICE/SCO Supplier default will be allocated to the remaining SCO Suppliers, in concert with the monthly development of Demand Curves, in the next available monthly cycle according to the allocation process described below:
 - i. Following a CHOICE/SCO Supplier default, non-defaulting SCO Suppliers will receive their pro rata share of the unserved SCO Customers by random assignment, by PSP, based on the number of tranches supplied by each non-defaulting SCO Supplier and pro rata share of estimated DSS demand, by PSP, based on the number of tranches served by each non-defaulting

- SCO Supplier up to an amount not to exceed 150% of the SCO Supplier's initial annual delivery requirement.
- ii. If, due to the 150% limit, the allocation described above does not result in all of the unassigned demand being assigned to non-defaulting SCO Suppliers, then Columbia shall supply the remaining demand, and shall retain associated upstream capacity related to that demand. If the unserved demand is the result of a CHOICE Supplier default, then the related customers will begin paying the SCO Rider, just as if their demand had transferred to non-defaulting SCO Suppliers. Associated gas supply and capacity costs incurred by Columbia will be charged to the CSRR.
- iii. Capacity recalled by Columbia from a defaulting CHOICE Supplier will be allocated proportionally in accordance with the monthly recall and reassignment of capacity as required under Section 22.
- 6. Defaulting SCO Suppliers will be required to reimburse Columbia for any incremental costs incurred. Any such incremental costs not recovered from defaulting SCO Suppliers by Columbia will be included in the CSRR.

17. SCO Supplier Payments

All gas-cost related payments shall be credited to the CSRR.

- 1. Payments to SCO Suppliers shall be made on a net basis i.e., all costs or charges owed Columbia directly or indirectly shall be offset against, or recouped from, what Columbia may otherwise owe SCO Suppliers.
- 2. Net payments to SCO Suppliers will be rendered each month, by the 25th day of the month, for the prior month's activity.
- 3. Columbia will pay the SCO Suppliers the amounts billed their allocated SCO Customers, including sales tax, plus their pro-rata share of DSS dollars billed each month, less costs and charges owed to Columbia.
- 4. Total DSS dollars for the billing month shall be computed through the multiplication of quantities identified from monthly billing reports, as generated through Columbia's revenue reporting system, by the effective SCO Rider. DSS dollars paid to individual SCO Suppliers will be deter-

mined through the multiplication of the average revenue per tranche by the number of tranches being supplied by each SCO Supplier less costs and charges owed to Columbia.

- 5. Offsets to SCO Supplier costs or charges include the following:
 - a. <u>Local Gas Purchase Charge</u> A charge equal to the Local Gas Purchase Price multiplied by the Local Gas Purchase Requirement.
 - b. <u>Credit Evaluation Fee</u> A \$50.00 charge per financial evaluation. This charge is not gas-cost related and shall not be credited to the CSRR.
 - c. Demand Curve Non-Compliance On days when an OFO/OMO is not in place, the higher of a \$10.00 per Dth Demand Curve Non-Compliance Charge, or 150% times the TCO Daily Index adjusted for SST commodity and shrinkage will be billed based upon the quantity difference between the SCO Supplier's daily demand curve requirement using the actual temperature as posted by Columbia for the past day and the Supplier's actual pipeline daily confirmed volume after retroactive nominations, for each day of difference. On days when an OFO/OMO is in place, the higher of a \$30.00 per Dth Demand Curve Non-Compliance Charge, or 150% times the TCO Daily Index adjusted for SST commodity and shrinkage will be billed based upon the quantity difference between the SCO Supplier's daily demand curve requirement using the actual temperature as posted by Columbia for the past day and the Supplier's actual pipeline daily confirmed volume after retroactive nominations, for each day of difference.
 - d. <u>Supply Curve Non-Compliance</u> The charges are the same as the Demand Curve Non-compliance, but the non-compliance volumes are based upon the quantity difference between the SSO Supplier's daily supply curve requirement using the latest forecast temperature as posted by Columbia that immediately precedes the timely nomination deadline for the current day, and the Supplier's actual pipeline daily confirmed volume.
 - e. <u>Related Charges.</u> If Columbia seeks reimbursement from a SCO Supplier for upstream pipeline penalties and/or costs resulting from the SCO Supplier's failure to comply with Columbia's tariff, Columbia shall have the burden of establishing the SCO Supplier's failure to

comply with Columbia's tariff. Additionally, Columbia shall provide such SCO Suppliers with documentation of how the applicable penalties or cost have been calculated.

- f. All other amounts owed to Columbia as a result of SCO Supplier program participation except gas commodities provided by Columbia through the provision of its balancing and peaking services, which shall be paid for by the suppliers during the annual reconciliation process.
- g. Gross receipts taxes, or any other applicable taxes, on amounts billed by Columbia to SCO Suppliers where applicable and where remitted by Columbia to the appropriate taxing authority.
- h. Upon the next scheduled billing date, a late payment fee of 1.5% of the unpaid balance on the balance due Columbia from the SCO Suppliers. Interest shall only apply if, after netting all amounts Columbia owes the supplier as well as all amounts the supplier owes Columbia, there is still an outstanding balance more than thirty (30) days in arrears.

18. Columbia Capacity Contracts

A. City Gate Capacity/Supply

- 1. Columbia will retain a combination of firm interstate and intrastate pipeline transportation and storage capacity and local gas supplies that in aggregate will provide firm city gate deliverability of 1,963,178 Dth at April 1, 2013, reduced to 1,940,214 Dth effective November 1, 2013.
- 2. Columbia's holding of firm capacity facilitates:
 - a. Efficient and effective management of a widely-dispersed natural gas distribution network with over 840 measured points of receipt from capacity providers (excluding main line tap points of delivery) without the burdensome requirement of overseeing supplier contracts for all customers to ensure system integrity;
 - b. Allowing Columbia to release capacity to follow the customer upon migration to/from a CHOICE Supplier in accordance with the capacity reassignment provisions set forth in Section 19;

- Utilization of a level-playing-field approach to system management including, but not limited to, assignment of capacity, balancing the system, and management of local gas and operationally retained capacity;
- d. Enhanced reliability in the provision of firm services resulting from Columbia's ability to recall all assigned capacity from a defaulting CHOICE or SCO Supplier.
- e. Minimizing barriers to entry for potential suppliers interested in providing supplies to Columbia's customers through the CHOICE or SCO programs.

B. Capacity Upstream of City Gate

Except for capacity held on XRD, which contract will be reduced commensurate with the reduction in the NCGT capacity effective November 1, 2013, Columbia will retain its existing upstream interstate pipeline contracts through March 31, 2016. Thereafter, except for a 25% reduction in its CGT FTS-1 capacity effective April 1, 2016, Columbia will retain the balance of its contracted upstream interstate pipeline capacity through March 31, 2018.

19. Capacity Allocation Process

- 1. Columbia shall allocate its capacity contracts to be temporarily assigned CHOICE and SCO Suppliers on a "level playing field" basis each Program Year.
- 2. Columbia shall allocate capacity based on the PSPs for TCO.
- 3. The level of capacity that Columbia shall utilize for this Capacity Allocation Process shall be equal to Columbia's total capacity/city gate supply portfolio including firm pipeline capacity contracts, Ohio Production supply contracts, and operationally required city gate supplies less the firm capacity retained by Columbia for release to TS Customers and less the capacity retained by Columbia to provide Backup Service to TS Customers.

- 4. Capacity shall be assigned for each PSP equally to each CHOICE and SCO Supplier on a percentage of peak day demand basis; Columbia shall provide a peaking service for each PSP equally to each CHOICE and SCO Supplier on a percentage of peak day demand basis. Each CHOICE and SCO Supplier will receive assignments of capacity up to, but not to exceed, 100% of its Program Year design peak day supply requirement for each PSP to assist it in meeting its delivery obligation based on actual CHOICE and SCO peak day demand requirements and proportionate share of DSS peak day demand.
- 5. Columbia shall review the amount of capacity assigned to CHOICE and SCO Suppliers monthly. The capacity that Columbia assigns to CHOICE and SCO Suppliers on April 1st of each SCO Program Year shall be reassigned on a monthly basis to match as closely as possible each supplier's customer group.
- 6. The process of determining how Columbia will allocate capacity to each PSP shall be as follows:
 - a. Columbia shall determine the percentage of capacity it shall assign each CHOICE and SCO Supplier annually up to but not to exceed 100% of its design peak day delivery obligation, taking into consideration the peaking service provided by Columbia ("Capacity Assignment Percentage"). The firm capacity assigned CHOICE and SCO Suppliers shall exclude capacity Columbia has retained for assignment to TS Customers and provision of Backup Service to TS Customers;
 - b. Columbia shall retain TCO and PEPL storage capacity (including associated transportation capacity) equal to approximately 22% of the Peak Day Forecast quantity, all local gas contracts, any firm city gate supplies, all NCGT capacity, and all capacity not otherwise assignable as described hereinafter. Columbia shall use this retained capacity to provide firm peaking and other limited firm supply services for CHOICE and SCO Suppliers and to provide its non-firm banking and balancing service to its TS Customers;
 - c. Columbia shall next determine the percentage of the Peak Day Forecast quantity to be assigned as storage to each CHOICE and SCO Supplier by PSP. For the PSP that includes the Maumee Gate, the assign-

ment of PEPL storage and related firm transportation capacity shall be within the percentage calculated hereunder;

- d. Columbia shall then determine the percentage of the Peak Day Forecast quantity to be assigned as Firm Transportation Capacity to CHOICE and SCO Suppliers by PSP. For the PSP that includes the Maumee Gate, the assignment of PEPL non-storage related firm transportation capacity shall be within the percentage calculated hereunder. For those PSPs that require the upstream delivery of natural gas from TGP to TCO, any TCO FTS capacity assigned in those PSPs shall have TGP FT-A capacity assigned for upstream supply delivery. All TCO FTS capacity assigned, with the exception of that capacity which requires the delivery by TGP, shall be assigned CGT FTS-1 capacity in proportion to the CGT FTS-1 capacity held by Columbia.
- e. To the extent that, under this methodology, Columbia assigns less than 100% of all city gate firm capacity including PEPL/TRK and TCO/TGP capacities, Columbia shall retain the remaining capacity as operationally required capacity and utilize this capacity in providing peaking and other gas supply services as necessary
- f. In the event that any pipeline capacity provider that Columbia has contracted with for capacity changes the configuration or scheduling requirements at its PSP(s), Columbia shall have the right to recall and reassign capacity from/to CHOICE and SCO Suppliers as it deems necessary.

20. Transportation Capacity Release

- 1. The assignment of Columbia's firm transportation capacity to all CHOICE and SCO Suppliers shall be made effective April 1st of each SCO Program Year and shall be refreshed monthly consistent with changes in the CHOICE and SCO Suppliers customers' peak day delivery obligation and their proportionate share of the DSS peak day delivery obligations.
- 2. The assignment of Columbia's pipeline firm transportation capacity, including all city gate and upstream capacities, will be conducted on a temporary basis, with recall rights, to CHOICE and SCO Suppliers during the term of the SCO annual period in accordance with the Capacity Assignment Process as set forth in Section 19. The projected volumes and costs

- associated with these firm transportation capacities will be provided to each potential bidder prior to the beginning of the SCO Auction process.
- 3. Suppliers will not be permitted to change any primary points of receipt or delivery associated with assigned pipeline transportation contracts during the term of the capacity release.
- 4. Columbia holds discounted contracts with PEPL and TRK where the utilization of alternate points will cause additional charges to be incurred by Columbia. More specifically, for releases under Columbia's PEPL Contract No. 18604, the Supplier must transport from the primary receipt point of Bourbon (PBRBN) to the primary delivery point of Columbia of Ohio Maumee (COLOH) or the following approved secondary delivery points: Lebanon Lateral (02821), Columbia Gas Maumee (COLGA), or Columbia Gas Cecil (CECIL). Also, approved secondary points at a 2 cent incremental commodity cost are NIPSCO (NIPS) and East Ohio (EOHIO). For releases under Columbia's TRK Contract No. 18122, the Supplier must transport to the primary delivery point of Bourbon-TGC (80023) from ELA or WLA receipt points. In the event the Supplier receives and/or delivers natural gas at points other than those approved points specified above and in so doing causes incremental costs to be incurred by Columbia, the Supplier shall pay Columbia for any and all associated incremental costs and/or penalties billed by PEPL and/or TRK due to such receipts or deliveries. Columbia shall have the right, through setoff in the CHOICE and SCO Suppliers' payments, to collect any costs owed Columbia as a result of a CHOICE and SCO Supplier utilizing a receipt or delivery point other than those provided for in Columbia's PEPL and TRK contracts.
- 5. Columbia holds discounted contracts with TGP for delivery to TCO at Broad Run Cobb (Meter #020001) and for delivery to TCO at Dungannon OH (Meter #020060) where the utilization of alternate points will cause additional charges to be incurred by Columbia. The approved receipt and delivery points under these TGP contracts and the commodity pricing will be set forth in Columbia's tariff. In the event a Supplier assigned TGP capacity from Columbia receives and/or delivers natural gas at points other than those approved points set forth in the tariff and in so doing causes incremental costs to be incurred by Columbia, the Supplier shall pay Columbia for any and all associated incremental costs and/or charges billed by TGP due to such receipts and/or deliveries. Columbia shall have the right, through setoff in the Suppliers' payments, to collect any costs owed

Columbia as a result of a Supplier utilizing a receipt and/or delivery point other than those provided for in Columbia's TGP contracts.

- 6. The capacity released by Columbia to CHOICE and SCO Suppliers is subject to recall by Columbia if at any time a Supplier does not perform in accordance with the applicable Supplier agreement or fails to comply with other relevant provisions set forth in Columbia's tariff.
- 7. Suppliers may re-release on a recallable basis any transportation capacity assigned hereunder, provided that:
 - a. Supplier will continue to be responsible to the pipeline for all capacity charges associated with the assigned capacity and will hold Columbia harmless in the event charges are not paid;
 - b. Any re-release of such capacity remains subject to the requirements and restrictions identified in Columbia's tariff; and,
 - c. The re-release of capacity does not alter in any fashion the Supplier's requirement to deliver gas supplies to Columbia in accordance with the Columbia provided Supply and/or Demand Curve.

A Supplier is free to use other pipeline capacity to deliver supply as required by its Demand and/or supply Curves and re-release portions of its Columbia-released pipeline capacity, subject to the previously mentioned restrictions.

- 8. Any re-release of PEPL city gate capacity, with or without associated upstream capacity, to a third party does not entitle that third party access to Columbia's Maumee Gate. Should a Supplier re-release capacity to a third party (other than an agency or similar arrangement whereby the deliveries are made on behalf of the Supplier), Columbia will not accept delivery of gas from such a third party at the Maumee Gate. Regardless of re-release activity engaged in by a Supplier, they will remain fully responsible for delivering the correct amount of supply to meet their Maumee Gate Supply Curve provided by Columbia.
- 9. Any re-release of TGP capacity does not alter the Supplier's responsibility to abide by the delivery requirements of its Dungannon Supply Curve.

10. The costs of the released capacity will be paid directly to the pipelines by the Suppliers pursuant to applicable pipelines' capacity release payment procedures.

21. Storage Capacity Release

- 1. The assignment to all CHOICE and SCO Suppliers of Columbia's storage and related firm transportation capacity shall be made effective April 1st of each SCO Program Year and shall be refreshed monthly consistent with the changes in CHOICE and SCO Suppliers customer's peak day delivery obligations.
- 2. Columbia's TCO and PEPL storage and related firm transportation capacity will be released to each CHOICE and SCO Supplier on a proportionate basis in accordance with the capacity allocation process defined in Section 19.
- 3. CHOICE and SCO Suppliers shall manage natural gas supply nominations and deliveries to Columbia to match deliveries as specified by their individual Demand Curves at the actual temperatures experienced through utilization of TCO FSS and SST capacity. All CHOICE and SCO Suppliers shall be obligated to provide confirmed nominations to Columbia that exactly matches the Demand Curve requirement as specified at actual incurred temperatures during the months of October through April. For the months of May through September CHOICE and SCO deliveries shall be made on an average day basis and shall exactly match the delivery requirements as specified by the Columbia provided Demand Curve.
- 4. Suppliers shall utilize assigned PEPL storage and related firm transportation capacity and non-storage related firm transportation capacity to match the Maumee Gate specific Supply Curve to be provided each CHOICE and SCO Supplier by Columbia during the months of November through March based on the latest forecast temperature provided by Columbia that immediately precedes the timely nomination deadline for PEPL for the Pipeline Scheduling Point that includes the Maumee Gate. The Maumee Gate Supply Curve shall be separate and distinct from the CHOICE and SCO Demand Curves provided by Columbia for the PSP that includes the Maumee Gate. Supplies nominated at the Maumee Gate may be used by the Suppliers to satisfy Demand Curve requirements of the PSP that includes the Maumee Gate, nominate supplies for TS Cus-

tomers in the PSP that includes the Maumee Gate, sell gas to another CHOICE or SCO Supplier, or any combination of these options. Regardless of the decision made by a Supplier regarding the subsequent disposition of supplies delivered to the Maumee Gate, the daily delivery of such supplies must be equal to the Maumee Gate Supply Curve for the Supplier.

- 5. A Supplier may re-release on a recallable basis any storage and/or related transportation capacity assigned to it hereunder, provided that: 1) Supplier will continue to be responsible to the pipeline for all capacity charges associated with the assigned capacity and will hold Columbia harmless in the event charges are not paid; 2) any re-release of such capacity remains subject to the requirements and restrictions identified in Columbia's tariff; and, 3) the re-release of capacity does not alter in any fashion the Supplier's requirement to deliver gas supplies to Columbia in accordance with the Columbia provided Demand and/or Supply Curve. Supplier is free to use other pipeline capacity to deliver supply as required by its Demand and/or Supply Curve and re-release portions of its Columbia-released pipeline capacity, subject to the previously mentioned restrictions.
- 6. The costs of the released storage and related transportation capacity will be paid directly to the pipelines by the Suppliers pursuant to applicable pipeline capacity release payment procedures.
- 7. The released capacity is subject to recall at any time if Supplier does not perform in accordance with any applicable Supplier Agreement or fails to comply with other relevant provisions set forth in Columbia's tariff.

22. Comparable Firm Capacity Requirement

1. To the extent that the approved Capacity Allocation Process identified in Section 19 is not altered by the Commission and Columbia is permitted to continue to contract for the level of capacity as set forth in Section 18, Columbia will not require the demonstration of comparable firm capacity for Suppliers. However, to the extent the Capacity Allocation Process is modified by the Commission, and/or Columbia is not permitted to continue to contract for the level of capacity specified in Section 18 during the term of the Stipulation ending March 31, 2018, Columbia reserves the right to require a demonstration of comparable firm capacity by all Suppliers by PSP.

- 2. Should Columbia institute a Comparable Capacity Requirement, each Supplier agrees to acquire and retain sufficient firm interstate pipeline transportation and/or storage capacity with primary delivery points to the Columbia city gates and/or city gate firm gas supply arrangements to meet 100% of the monthly⁵ design peak day demands of its customers/tranches by PSP, less a percentage during certain winter months reflecting the provision of a Columbia provided peaking service to CHOICE and SCO Suppliers.
- 3. Columbia may verify the Supplier's compliance with a Comparable Capacity Requirement at any time. The Supplier agrees to provide Columbia on a timely basis all documentation necessary to verify its compliance with this requirement.
- 4. Should Columbia impose a Comparable Capacity Requirement, each Supplier will provide capacity plans twice a year, in September and March to demonstrate its plans for the upcoming winter and summer seasons, respectively.

23. System Balancing

- 1. Effective with the implementation of the SCO Program Year on April 1, 2013 and each SCO Program Year thereafter, Columbia will retain a portion of TCO and PEPL storage capacity equal to approximately 22% of the then current Peak Day Forecast Quantity to perform the system balancing function.
- 2. Columbia may utilize operational purchases and sales to ensure that the system is properly balanced. Examples include, but are not limited to, items such as purchases utilizing Operationally Retained Capacity and purchases/sales in managing storage inventory levels.
- 3. All costs incurred by Columbia in performing system balancing and all revenues received by Columbia for providing system balancing shall be recognized in the computation of the CSRR.

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⁵ For the months of December through February the monthly design peak day demand shall be equal to the annual design peak day demand.

4. Columbia shall utilize the TCO and PEPL storage capacity retained to provide system balancing to its non-firm banking and balancing service for TS Customers. All revenues received from TS Customers pursuant to Columbia's provision of the non-firm banking and balancing service shall be flowed to CHOICE and SCO Customers through the CSRR.

24. Pipeline Delivery Point Imbalances

1. As meter operator, Columbia has the responsibility to manage daily imbalances that occur between all confirmed nominations at the PSP and system levels to the actual demand, which occur at the individual points of delivery. Columbia will manage these imbalances as follows:

TCO delivery points

a. Imbalances at TCO city gates will be managed utilizing the nonotice service provided under the TCO FSS/SST capacity Columbia will retain to provide CHOICE and SCO balancing services.

Panhandle - Maumee

- a. Currently imbalances are managed under the existing FS storage service. Columbia will retain a portion of the existing FS storage service to balance this gate. Retention of PEPL FS capacity will be included in the level of no-notice capacity Columbia has identified it must retain to provide CHOICE and SCO balancing.
- b. Delivery point serves only the Toledo market.

Texas Eastern – Southern Supply Line

- a. Imbalances are managed under the existing Operational Balancing Agreement ("OBA").
- b. Texas Eastern controls this meter remotely. Columbia works with TETCO's Gas Control to adjust the flow so that imbalances are minimized.
- c. Month-end imbalance carries month to month.
- d. Imbalance is not cashed out.
- e. Delivery point serves only the Columbus market.
- f. No CHOICE or SCO deliveries presently flow through this point.

Dominion Transmission – Southern Supply Line

- a. This station is presently inactive and there is no OBA in place.
- b. When active, DTI controls this meter remotely and Columbia works with DTI's Gas Control to adjust the flow so that imbalances are minimized.
- c. Historically, month-end imbalances were rolled into DTI's park and loan service and were subject to a daily fee until volumetrically resolved during the following month. Should this station be reactivated Columbia would investigate alternate balancing solutions with DTI.
- d. Delivery point serves only the Columbus market.
- e. No CHOICE or SCO deliveries presently flow through this point.

ANR - Maumee

- a. Imbalances are managed under the existing OBA.
- b. ANR controls this meter remotely. Columbia works with ANR's Gas Control to adjust the flow so that imbalances are minimized.
- c. Month-end imbalance is carried month to month.
- d. Imbalances are not cashed out.
- e. Delivery point serves only the Toledo market
- f. No CHOICE or SCO deliveries presently flow through this point.

North Coast – Findlay, Fostoria, Norwalk, Oberlin, Hinckley, Parma and Toledo

- a. Imbalances are managed under several OBAs: one for Norwalk and Oberlin, one for Findlay and Fostoria, one for Hinckley, one for Parma and one for Toledo.
- b. Columbia controls the meters at the various locations. Columbia works with NCGT to adjust flow so that imbalances are minimized.
- c. Month-end imbalance carries month to month.
- d. Imbalance is not cashed out.
- e. Delivery points serve only the markets specific to the individual delivery points.
- f. Deliveries at the individual points of delivery are applicable to customer requirements for the PSP in which the NCGT point of delivery resides.
- g. No CHOICE or SCO delivery will be required to flow through these points.

- 25. Ohio Production, Firm City Gate Supplies and Operationally Retained Capacity
 - 1. Columbia purchases certain local gas supplies to satisfy location-specific customer supply requirements (Ohio Production) that cannot be served via other means. These supplies are provided to Columbia under contracts that are either: (a) not assignable under terms of the contract or (b) are of such small volume that direct assignment is impractical.
 - 2. Utilizing the Capacity Allocation Process identified in Section 19, Columbia will have certain TCO FTS capacity that must have supplies delivered by TGP at specific locations such that it will not be able to assign CHOICE or SCO Suppliers. Additionally, Columbia will not assign NCGT FT capacity to CHOICE or SCO Suppliers. Columbia will retain and refer to this capacity as Operationally Retained Capacity.
 - 3. Columbia shall manage the Ohio Production, Firm City Gate Supplies, and Operationally Retained Capacity to the benefit of all CHOICE and SCO Suppliers and Customers. Columbia shall utilize this capacity to provide each CHOICE and SCO Supplier a peaking service of equal percentage of the applicable peak day demand.
 - 4. Columbia shall use the Ohio Production, Firm City Gate supplies and the operational purchases made with its Operationally Retained Capacity ("Local Gas Purchase Requirement") to reduce the Demand Curve daily delivery requirements of CHOICE and SCO Suppliers.
 - 5. Annually, Columbia shall determine its expected Local Gas Purchase Requirement. That requirement will be used to modify the CHOICE and SCO Demand Curves to reflect Columbia's delivery of these daily and annual supplies and provide the basis for the monthly purchases by CHOICE and SCO Suppliers. This percentage shall be known as the Local Gas Adjustment Percentage. Each month, CHOICE and SCO Suppliers shall purchase from Columbia the equivalent volume represented by this Demand Curve adjustment.
 - 6. Monthly purchases of the Local Gas Purchase Requirement shall be determined by the following formula:

Local Gas Purchase Requirement = (Actual monthly deliveries * Local Gas Adjustment Percentage) / (1 - Local Gas Adjustment Percentage)

- 7. The purchase price, including demand costs for the Local Gas Purchase Requirement, shall be defined as the TCO Monthly Index plus a fixed dollar amount per Mcf ("Local Gas Purchase Price"). Columbia shall determine the prospective fixed dollar amount annually by performing a historical analysis of actual purchases that will be normalized, with actual purchase prices applied to the normalized volumes. This cost will then be compared to the TCO Monthly Index price weighted by the normalized purchases by month to determine the fixed dollar amount.
- 8. All costs incurred by Columbia for its Local Gas Purchase Requirement, including demand costs, shall be charged to the CSRR. All revenue received from the CHOICE and SCO Suppliers from the Local Gas Purchase Requirement shall be credited to the CSRR.
- 9. All Local Gas Purchase Requirement purchases shall be included in the annual volume reconciliation process for CHOICE and SCO Suppliers.

26. Storage Management

- 1. Columbia shall establish certain minimum volume in storage recommendations based on Columbia's historical planning practices, expressed as a percentage of the assigned SCQ for each Supplier's Columbia-released TCO storage in order to ensure system reliability (see Attachment 27). TCO storage parameters will apply to the Supplier's Columbia-released TCO storage with the additional recommendation that the Suppliers' Columbia-released TCO storage capacity be 98% full by November 1st of each program year.
- 2. Inventory level recommendations established by Columbia for each Supplier's TCO storage capacity shall reflect Columbia's use of its historic planning practices to plan for Design Peak Day Demand, as well as late winter cold days and to meet TCO's total storage inventory balance limits as contained in TCO's tariff.
- 3. Upon execution of the monthly assignment of capacity as set forth in Section 19, each Supplier shall be solely responsible for the acquisition and/or disposition of any storage volumes to satisfy the provisions of Section 19,

the provisions of the TCO and PEPL tariffs, and/or to satisfy the delivery requirements of their individual Demand and/or Supply Curves. CHOICE/SCO Suppliers will be able to use their capacity assets interchangeably for nomination purposes.

4. SCO Suppliers not continuing for any subsequent annual auction term and/or any CHOICE Supplier exiting the CHOICE program will be responsible to dispose of any gas inventory, at their own expense. Furthermore, any SCO Supplier(s) not continuing, or continuing but with a fewer number of tranches, as a Supplier for a subsequent SCO Program Year must offer for sale to the replacement SCO Supplier(s) (and the replacement SCO Supplier(s) must purchase) an amount of storage inventory equal to two percent of the SCQ assigned to the replacement SCO Supplier on April 1st of the new SCO Program Year. For example, on April 1, 2013, SCO Suppliers for the period ending March 31, 2013 are required to sell, and replacement SCO Suppliers are required to purchase, gas in storage in an amount equal to two-percent of the SCQ assigned to the new Supplier on April 1, 2013. The sale shall be completed using the index based price formula set forth below. Payment for such transfers will occur not later than five days after receipt of an invoice. Columbia will not be required to be in the stream of the transfer of the volumes, but may be called upon to help facilitate communications between parties.

Price per Dth to be Paid by Replacement SCO Supplier = {(April first of the month TCO Monthly Index price for the new SCO Program Year / (1-TCO SST retainage rate) + TCO SST commodity rate) / (1- TCO FSS retainage rate) + TCO FSS injection charges}

5. Any CHOICE or SCO Supplier terminated from participation as a CHOICE or SCO Supplier for failure to deliver gas supplies to Columbia in accordance with a Columbia provided Demand and/or Supply Curve shall provide Columbia with a right of first refusal to purchase the Supplier's gas storage inventory in its Columbia assigned TCO FSS and PEPL FS storage capacities. The price to be paid for any gas purchased by Columbia shall be:

The average of the TCO Monthly Index prices for the April through October time period immediately preceding the date of purchase by Columbia, adjusted for the TCO SST commodity rate, TCO SST retainage rate, TCO FSS retainage rate, and TCO FSS injection charges. Should a Supplier be

terminated in a month during the April through October time period, the price to be applied shall be the average of the TCO Monthly Index prices for the time period of the immediately preceding April through the month in which termination occurs. The rate to be paid per Dth by Columbia shall be calculated according to the following formula:

Price per Dth Paid by Columbia = {(Average TCO Monthly Index price / (1-TCO SST retainage rate) + TCO SST commodity rate) / (1- TCO FSS retainage rate) + TCO FSS injection charges}

27. Daily Nominations – Demand and/or Supply Curves

- 1. Demand Curves for SCO Suppliers shall be determined based on actual SCO customer requirements and a proportionate share of DSS customer requirements.
- 2. All CHOICE and SCO Suppliers shall nominate all gas supplies delivered to Columbia through Aviator, Columbia's internet-based nomination system.
- 3. Columbia shall proportionally adjust the Demand Curves, determined from monthly customer billing data, to the Peak Day Forecast quantity. Columbia shall determine an adjustment factor each month based on the current Peak Day Demand Forecast and current month Demand Curves. This factor shall be applied to each Demand Curve for each Pipeline Scheduling Point. Columbia shall provide each Supplier, and place on its website, a copy of the Demand Curve for each PSP applicable to the Supplier.
- 4. Columbia may modify the Demand Curves during the calendar months of October and November to provide for deliveries by Suppliers that are less than the projected consumption level of the CHOICE Suppliers Aggregation Pool and the demand of the customers being provided supply via the SCO Suppliers. Likewise, Columbia may modify the Demand Curves during the calendar months of May through August to offset such planned under-deliveries in the months of October and November. After notice to Suppliers, Columbia may also revise the Demand Curves as it deems necessary for operational reasons.

- 5. Columbia shall determine the Demand Curve for each CHOICE Supplier's Aggregation Pool for each PSP consistent with current CHOICE practices. Demand Curves for SCO Suppliers shall be determined in a manner similar to that used in the CHOICE Program. Columbia shall determine a Demand Curve for SCO Suppliers based on assigned customer load requirements and their proportionate share of DSS customer load requirements for each Pipeline Scheduling Point. The proportionate share of DSS load requirements shall be determined through the establishment of a base Demand Curve for DSS customers to be divided by the number of winning tranches to determine the per tranche DSS Demand Curve. For SCO Suppliers that are the winners of multiple tranches, Columbia shall multiply the per-tranche Demand Curve for each PSP by the number of tranches won by each SCO Supplier.
- 6. Demand Curves for the months of October through April shall require the delivery of increasing quantities of supply as the temperature declines, leveling off when the temperature reaches a level where Columbia's peaking service is employed, and subject to increase when the temperature exceeds Columbia's design peak day temperature. Demand Curves for the months of May through September will require the same quantity of gas be delivered each day of the month.
- 7. By 8:00 a.m. Eastern Clock Time (ECT) each day (including Saturdays, Sundays, and Holidays), Columbia will post on its internet based website the forecasted temperatures by pipeline scheduling point for the gas day beginning 10:00 a.m. ECT the following day.
- 8. By 11:30 a.m. Eastern Clock Time (ECT) each day (including Saturdays, Sundays, and Holidays), Columbia will post on its internet based website the actual temperature by pipeline scheduling point for the gas day ending 10:00 a.m. ECT on the same day.
- 9. As soon as practical following the receipt of its afternoon forecast from its weather service provider, Columbia will post on its internet based website the updated forecast temperatures by PSP for both the current gas day and for the gas day beginning 10:00 a.m. ECT the following calendar day. Furthermore, to the extent Columbia receives additional forecast temperature updates from its weather service provider Columbia shall post such updates to its internet based website at its earliest opportunity.

- 10. All Demand Curves shall include Columbia system retention and a state-wide BTU conversion factor. The Demand Curve volumes will be stated in city gate Dths.
- 11. Separate Supply Curves shall be created for the Maumee Gate and for deliveries to TCO from TGP at Dungannon. Supply Curves at the Maumee Gate will be determined based on Columbia's supply requirements. Supply Curves for Dungannon will be determined based on minimum delivery requirements established by TCO to maintain city gate delivery entitlements.
- 12. All nominations to the Maumee Gate and to TCO from TGP at Dungannon will be made using the location specific Supply Curves and relevant forecasted temperature for that location. Columbia may request intra-day changes to these nominations if it experiences sufficient differences between forecasted and actual temperatures to risk operational problems.
- 13. Supplies at the Maumee Gate are required operationally and nominations constitute daily required deliveries during the months of November through March. Suppliers must match both: (a) their Maumee Gate Supply Curve, as well as (b) their overall CHOICE and SCO Demand Curve requirements for the PSP that includes the Maumee Gate. For purposes of meeting the Supply Curve at the Maumee Gate, supplies may be purchased at the Maumee Gate by a Supplier from another supplier that is delivering gas supplies through PEPL directly to the Maumee Gate prior to the nomination of such supplies on Aviator.
- 14. Failure to deliver the specific volume of gas as required by the Maumee Gate Supply Curves at the prescribed forecast temperature and/or the CHOICE and SCO Demand Curves by PSP at the actual temperature shall result in the Supplier incurring a per Dth Demand Curve Noncompliance Charge (see Section 17(5)(c)). The charges to be paid to Columbia shall be based on the difference between the nomination required as specified by the Maumee Gate Supply Curve at forecasted temperatures and/or by each Demand Curve at the actual temperature and the actual nominations. All Noncompliance Charge revenues received shall be credited to customers via the CSRR.
- 15. Supply deliveries to TCO from TGP at Dungannon are required operationally. Suppliers must deliver, at a minimum, the volume specified by

the Dungannon Supply Curve at the forecasted temperature provided by Columbia that immediately precedes the timely nomination deadline for TGP. Suppliers must match their overall CHOICE and SCO Demand Curve at the PSPs as well as deliver at least the minimum level of supply specified by their Dungannon Supply Curve from TGP to TCO at Dungannon.

- 16. Failure to deliver the minimum volume of gas as specified by the Dungannon Supply Curves from TGP to TCO, at the prescribed forecast temperature, shall result in the Supplier incurring a per Dth Demand Curve Noncompliance Charge (see Section 17(5)(c)). The charges to be paid to Columbia shall be based on the difference between the minimum nomination required as specified by the Dungannon Supply Curve and the actual nominations.
- 17. CHOICE and SCO nominations from TCO to Columbia shall be utilized in conjunction with any supplies nominated from pipelines other than TCO, if any, to match the Demand Curve requirements for each PSP at the actual temperature posted for that PSP. Suppliers may utilize the forecasted temperature as a guideline but must utilize the actual posted temperature when making final nominations to Columbia.
- 18. All Suppliers agree to adhere to the current nominating practices and guidelines set out in the applicable FERC or state approved tariff of the applicable upstream pipeline and to comply with any Columbia operating and/or upstream pipeline restrictions communicated by Columbia or the relevant pipeline.
- 19. In the event that Columbia incurs penalties assessed by any upstream pipeline for a violation, the penalties will be assessed to each Supplier and/or TS customer (or their agent) that contributed to the penalty proportional to their contribution to the violation. If such penalties cannot be attributed to any specific supplier or TS customer Columbia shall recover the penalty through the CSRR.

28. BTU Value

1. Columbia's CHOICE, SCO and DSS Customers will be billed volumetrically in Ccf.

- 2. Daily CHOICE and SCO nomination requirements for each Supplier's Demand Curve shall be converted to Dth utilizing Columbia's statewide weighted average BTU value.
- 3. Columbia shall post its weighted average BTU value prior to February 1 of each year.
- 4. Columbia shall determine its statewide weighted average BTU value annually based on data from the most recent twelve month period available for posting February 1 of each year. The weighted average BTU value shall be in effect for a twelve month period effective April 1 of each year.

29. Annual Volume Reconciliations

- 1. Supplier deliveries will be reconciled with customer consumption annually, for the twelve-month period ending March 31 of each SCO Program Year.
- 2. CHOICE and SCO deliveries shall include all nominations confirmed by an upstream pipeline to a Columbia PSP and the Local Gas Purchase Requirement volumes purchased monthly by the Suppliers from Columbia. The sum of these deliveries will then be converted to a Mcf basis through the use of Columbia's then current statewide BTU conversion factor and adjusted by Columbia's System-Wide Retention Factor. Commodity volumes provided by Columbia through its peaking service shall be paid for by Suppliers through the annual reconciliation process.
- 3. Each SCO Supplier will have a specific delivery requirement, for each pipeline scheduling point, comprised of actual SCO and allocated DSS Customer consumption. The annual delivery quantity shall be equal to the sum total of the Supplier's deliveries as specified in item 2 above (as adjusted for Columbia's retention and BTU conversion factor). This delivery quantity shall be compared to the SCO Customer consumption plus the allocated DSS Customer consumption. Columbia shall determine the DSS Customer consumption allocated to each tranche through the division of quantities identified from monthly billing reports, as generated from Columbia's billing system, by the number of winning tranches to determine the per tranche consumption. Total DSS consumption for individual SCO Suppliers will then be determined through the multiplication of consumption per tranche, as adjusted for retention and BTU conversion, by the

number of tranches being supplied by each SCO Supplier. Any imbalance shall be cashed in/cashed out annually at either: (1) a price equal to the arithmetic average of the TCO Monthly Index, adjusted for the TCO SST commodity rate, TCO SST retainage rate, TCO FSS retainage rate, and TCO FSS Injection charges for the corresponding April through March annual period, times the imbalance between total annual volumes billed compared to the total annual volumes delivered (inclusive of BTU conversion, on-system retainage and other adjustments to reflect the local gas purchase adjustment); or, (2) a monthly price calculated in accordance with the Tariff, times the monthly billed volumes compared to monthly delivered volumes (inclusive of BTU conversion, on-system retainage and other adjustments to reflect the local gas purchase adjustments). SCO Suppliers must elect one of the two options in advance of each auction period.

30. Customer Eligibility

CHOICE/SCO Customer Eligibility.

All CHOICE Eligible Customers.

Transportation Service ("TS") Customer Eligibility.

Non-residential customer accounts using less than 6,000 Mcf/year that have subscribed to 100% Backup Service.

Non-residential Human Needs customer accounts with operable alternative fuel capabilities that consume 6,000 Mcf or more annually.

Other non-residential customer accounts that consume 6,000 Mcf or more annually.

Asphalt plants and grain dryers with annual usage less than 6,000 Mcf.

Public School Districts that were receiving Transportation Service as of the date of October 7, 2009, including any new or existing facility placed into service in any such Public School District prior to March 31, 2013.

A TS customer account that is currently grandfathered and not paying the PIPP or DSM rider as of June 3, 1994, will continue to be grandfathered and will not pay the PIPP or DSM rider after April 1, 2013, whether it defaults to CHOICE or SCO service or elects to remain on TS.⁶

⁶ Commercial customers that do not pay the DSM Rider are not eligible to participate in Colum-

31. Rate Schedules Subject to SCO Rider

- 1. The SCO Rider will apply to all customers receiving service under the following rate schedules:
 - a. Small General Service Sales Rate;
 - b. Small General Service Schools Sales Rate;
 - c. General Service Sales Rate;
 - d. General Service Schools Sales Rate; and
 - e. Large General Service Sales Rate (Human Needs Only).

32. Customer Education – SCO Program

- 1. A Stakeholder Group approach will be used to develop the initial customer education program.
- 2. Costs incurred by Columbia for the Customer Education program will be recovered through the CSRR (See Section 40).

33. CHOICE Program Customer Migration

- 1. Customer migration to and from the CHOICE and SCO program each billing cycle will be allowed.
- 2. Customers who move into Columbia's service area will be permitted to enroll immediately in the CHOICE program or Governmental Aggregation Program without a mandatory minimum stay with SCO Service.
- 3. "New Customers" will be defined as: (a) customers establishing service with Columbia for the first time, including both the initial installation of a new meter at a premise as well as an account transfer or switch from one customer to another; or, (b) customers relocating within Columbia's service territory. New customers served within a political subdivision with a Governmental Aggregation will not be assigned to an SCO Supplier during that customer's first two billing cycles. During that time period, the new customers will be served under the DSS. The customer may join a Governmental Aggregation or the CHOICE Program at any time. If the customer has not taken action to join a Governmental Aggregation or the

CHOICE Program by the end of the first two billing cycles, the customer will be assigned to an SCO Supplier.

34. SCO and DSS Customer Billing

- 1. The billing month will be comprised of 21 billing units with the SCO Rider being the effective NYMEX price for the billing month plus the Retail Price Adjustment.
- 2. SCO and DSS Customers will continue to be billed on a billing cycle basis. There will be no proration of bills to compensate for the variance between calendar month deliveries and billing period deliveries.
- 3. SCO and DSS Customers will be billed at the monthly effective SCO Rider per one hundred cubic feet.
- 4. Columbia shall directly bill CHOICE, SCO and DSS customers a non-temperature balancing and peaking service fee ("Balancing Fee") of twenty-seven cents (\$0.27) per Mcf. Balancing service costs shall be trued-up through the CSRR by reconciling the actual costs incurred by Columbia associated with the retained assets to provide Balancing/Peaking Service and the revenues received from the Balancing fee. No CHOICE Supplier may charge its retail customers a rate that is designed or intended to provide compensation for the Balancing Fee that Columbia charged any Suppliers prior to April 1, 2013.
- 5. SCO and DSS Customers will be subject to all applicable service charges and billing adjustments set forth in Columbia's tariff plus any additional riders resulting from the auction process.
- 6. For each SCO Customer, the name of the customer's SCO Supplier will appear on each customer's bill in the same manner that a customer's CHOICE Supplier's name appears on a CHOICE Customer's bill. The SCO Supplier's name will not appear on the DSS customers' bills.
- 35. Transportation Service ("TS") Banking and Balancing Provisions
 - 1. TS Customers may select monthly bank tolerance levels equal to 1, 2, 3, or 4% of their Annual Transportation Volume ("ATV"). Selected monthly

bank tolerance levels will be reduced by 50% at the end of each November billing cycle.

- 2. ATV will be calculated by Columbia using the arithmetic average of the actual Customer account consumption for the thirty-six month period ending each October billing cycle. These ATV revisions will be effective each January 1.
- 3. TS Customers may change their monthly bank tolerance level by notifying Columbia in writing of the revised monthly bank tolerance level by January 2. The revised monthly bank tolerance level will become effective the following April 1.

4. Imbalance Charges

- a. In any month when a TS Customer's deliveries, when added to its available bank volume and applicable Backup Service quantities, are less than its usage, the incremental shortfall will be sold to the TS Customer at a price equal to 130% of the average of the TCO Daily Index prices for each day of the applicable month, plus the 100% load factor TCO FTS costs (including demand, commodity and retainage), plus the gross receipts or other applicable taxes plus the applicable Columbia transportation. In addition, if, in any month, Columbia incurs other charges, including gas costs, penalty charges or cash-outs caused by excess monthly usage, the TS Customer shall be charged its pro rata share of such charges. All non-Columbia transportation revenue from such sales and charges paid by the TS Customer to Columbia shall be credited to the CSRR.
- b. In any month when a TS Customer's Volume Bank exceeds the allowed bank level, Columbia will purchase the excess volumes. The purchase price shall be equal to 70% of the average of the TCO Daily Index prices for each day of the applicable month, plus the 100% load factor TCO FTS costs (including demand, commodity and retainage). In addition, if, in any month, Columbia incurs other charges, including gas costs, penalty charges or cash-outs caused by excess monthly gas supply, the TS Customer shall be charged its pro rata share of such charges. All costs from such purchases made by Columbia from the TS Customer shall be debited to the CSRR with all revenues for the TS Customer credited to the CSRR.

- 5. Columbia will continue to offer a Monthly Bank Transfer Service.
- 6. Columbia will continue to offer Backup Service to TS Customers.
- 36. Operational Flow Orders/Operational Matching Orders.

No change from current tariff.

37. CHOICE Supplier Credit Requirements

- 1. Current CHOICE Suppliers must continue to meet their existing CHOICE Program creditworthiness requirements.
- 2. If a CHOICE Supplier is also an SCO Supplier, the requirements for SCO Supplier creditworthiness shall be in addition to those for existing CHOICE Program requirements.
- 3. If a CHOICE Supplier is also an SCO Supplier, Columbia will net the credit exposures of the two programs.
- 4. If a Supplier participates in both Columbia's CHOICE program and Columbia's SCO auction, the occurrence and continuation of an event of default in either the SCO or CHOICE programs by a Supplier shall be considered a cross default in the other program and any other Columbia program that the Supplier participates in.

38. Off System Sales and Capacity Release

- Though most of Columbia's upstream capacity assets will be released to CHOICE and SCO Suppliers, certain capacity, as described in Sections 23 and 25, will be retained by Columbia for purposes of providing nontemperature balancing, peaking and operational balancing services to the CHOICE and SCO Suppliers, as well as non-firm banking and balancing services to TS Customers.
- 2. The current definition of Off System Sales and limitations approved by the Commission in the Stipulation in Case No. 05-221-GA-GCR shall remain in effect, and shall be expanded to include the following:

"Columbia is prohibited from shifting Off-System Sales from Ohio to another jurisdiction in order to avoid the sharing mechanism cap. For purposes of this Agreement, Off-System Sales are defined as a sale between Columbia Gas of Ohio and a buyer for the sale of unbundled or rebundled gas supply and capacity products, including the sale of a right to such arrangements that create value from the gas supply and capacity assets available to Columbia Gas of Ohio, including but not limited to flowing gas sales, incremental gas sales, physical gas options, exchanges, contract management fees, capacity release transactions, park transactions, loan transactions, exchange transactions, backhaul transactions, swap transactions and any other transaction or agreement of the foregoing types that uses any Interstate or Intrastate pipeline capacity, Interstate or Intrastate storage capacity, Columbia Gas of Ohio distribution lines, any gathering lines, or any peaking services or commodity that was or is planned to be retained for, or paid for, by customers."

- 3. Columbia shall maintain records of each Off System Sales transaction in a form that can be subsequently audited and will accurately reflect all sales and transactions. There will be an annual financial audit of the CSRR that will include Off System Sales conducted by an outside auditor, paid for by Columbia.
- 4. Columbia will retain 11,500 Dth/day of TCO FTS capacity, for release to TS Customers, the cost of which will be excluded from the CSRR and borne by Columbia. As a result of excluding the costs from the CSRR, all revenue from the release of such capacity will be kept by Columbia to mitigate those costs. In its efforts to mitigate these costs, Columbia may temporarily release or permanently assign this capacity to the TS Customers, suppliers of those customers, or other entities. Revenue and cost information concerning the retained TCO FTS capacity will be available through the CSRR financial audit.
- 5. Off System Sales and Capacity Release revenue generated by Columbia in an SCO Program Year will be shared between Columbia and customers based on the formula below.

The customers' share will be reflected as a credit to the CSRR.

OSS & CR Revenue	Customer Share	Columbia Share
\$0 to \$1 million	50%	50%
\$1 to \$2 million	0%	100%
\$2 to \$27 million	50%	50%
Over \$27 million	100%	0%

- 6. Columbia's retention of Off System Sales and Capacity Release revenues shall be subject to an annual cap of \$14 million for each SCO Program Year of the five Program Years and a total cap on the five-year period (April 1, 2013 through March 31, 2018) of \$55 million.
- 7. Columbia will provide a quarterly accounting of Off Systems Sales and Capacity Release revenues.
- 39. CHOICE/SCO Reconciliation Rider ("CSRR")
 - 1. Columbia's CHOICE and SCO programs will include a CSRR applicable to CHOICE and SCO Customers that provides for the recovery or pass back of the Unrecovered Gas Cost Balance; Flow-through of Refunds; Reconciliation Adjustments; Flow-through of Shared Off-System Sales Revenue; Flow-through of Unused SCO Supplier Security Deposits; Flow-through of Larger Logo Service Net Revenue; and Recovery of Incremental Program Costs. This adjustment is computed quarterly based on the most recent four quarters of financial data available. Recognition of activity within a quarter will be made as follows:

Month Quarter Ended	Billing Month Effective
December 31	April
March 31	July
June 30	October
September 30	January

2. "Unrecovered Gas Cost Balance" means the change each quarter in the Deferred Purchase Gas balance, to be recovered or passed back to customers through the CHOICE/SCO Reconciliation Rider. These deferred gas purchase costs will include:

Banking & Balancing Service Revenue Capacity Costs Commodity Costs Operational Sales or Purchases Penalty Charges Standby Service Revenue Miscellaneous Costs Non-Temperature Balancing Service Transportation Service Cash-Revenue

Storage Carrying Costs outs

- 3. "Banking & Balancing Service Revenue" means revenue received from Columbia's Banking & Balancing Service to customers served under Columbia's SGTS, GTS and LGTS rate schedules.
- 4. "Capacity Costs" means the cost of that capacity not assigned to CHOICE and SCO Suppliers and capacity retained by Columbia to meet the operational, balancing and peaking requirements of customers served through Columbia's SCO, CHOICE and TS programs. These costs include reservation charges for upstream pipeline capacity retained by Columbia and leased pipeline costs. These costs may also include any reservation charges for interstate or intrastate pipeline capacity recalled by Columbia when a CHOICE or SCO Supplier defaults. These costs will be offset by revenue received by Columbia in providing balancing and peaking services and any demand related costs recovered by Columbia in the passthrough of local gas costs.
- 5. "Commodity Costs" means the cost of gas purchased to meet the daily, seasonal and short-term delivery requirements of customers served through Columbia's SCO, CHOICE and TS programs. These costs include the cost of gas; transportation commodity costs; injection and withdrawal costs and shrinkage costs. These costs will be offset by the revenue received by Columbia related to the pass-through of local gas and retained capacity commodity purchase costs; Supplier cash-outs; etc.
- 6. "Incremental Program Costs" means any prudent and necessary expense incurred by Columbia resulting from the implementation of the SCO programs. These include, but are not limited to, actual incremental SCO educational expenses; audit expenses, to the extent such audit is conducted by an independent auditor; and information technology expenses incurred in development of revisions to current programs and development of new programs necessary to meet operational and reporting requirements.
- 7. "Larger Logo Service Net Revenue" means net revenues from the fee charged by Columbia for enlarging and repositioning a Supplier's logo to the top margin of the front page of the bill when Columbia is providing a consolidated bill to CHOICE customers.

- 8. "Miscellaneous Costs" means any prudent and necessary gas costs incurred by Columbia in the provision of CHOICE and SCO service approved by the Commission.
- 9. "Non-Temperature Balancing Service Revenue" means revenue received by Columbia for the provision of balancing and peaking service available to SCO, DSS and CHOICE Program Customers.
- 10. "Operational Sale or Purchase" means a sale or purchase of gas by Columbia necessary for the effective management of Columbia's system. These include, but are not limited to, transactions such as sales or purchases to avoid penalties from a transmission provider; purchases of gas commodity to provide peaking services; purchases of gas commodity utilizing operationally retained capacity; purchases under retained peaking services; etc.
- 11. "Penalty Charge" means a charge billed by an interstate or intrastate pipeline resulting from the violation of a tariff provision of an interstate or intrastate pipeline.
- 12. "Quarter" means the three-month period used to calculate the current CSRR quarterly rate.
- 13. "Reconciliation Adjustment" means a positive or negative adjustment to a future CSRR to reconcile variance between actual and projected CSRR Rider revenue to be received or passed back.
- 14. "Refunds" means the refunds received from an interstate pipeline or other upstream transportation or storage service provider each quarter to be passed back to CHOICE and SCO Customers where such refund is received as a lump sum or credit.
- 15. "Revenue" means all revenue received from sale of gas; provision of a balancing service(s); billing of a penalty charge(s); OFO/OMO charge(s); Reconciliation Adjustment; or CHOICE program and TS Program Cash-Out(s).

- 16. "Shared OSS/CR Revenue" means all revenue to be shared with customers through the OSS/CR Program in accordance with those provisions set forth in Section 38 of this SCO Program Description.
- 17. "Storage Carrying Costs" means carrying costs incurred by Columbia on gas stored underground for daily and seasonal balancing purposes.
- 18. "Throughput" means all historic deliveries to customers participating in the CHOICE and SCO programs for the twelve month period ending with the last month of current quarter.
- 19. "Unused SCO Supplier Security Deposits" means any funds remaining at the end of each Program Year from the \$0.06/Mcf cash deposit paid by winning SCO Suppliers in accordance with the provisions set forth in Section 15 of this SCO Program Outline.
- 20. "Upstream Pipeline" means those pipeline companies delivering supply both directly and indirectly to Columbia. These are primarily interstate pipelines, but can include, without limitation, intrastate and gathering pipelines, as well as LDCs.

COLUMBUS/1654423v.1

ATTACHMENT B AMENDED REVISED PROGRAM OUTLINE MARKED UP

BEFORE THE PUBLIC UTILITIES COMMISSION OF OHIO

In the Matter of the Joint Motion to)	
Modify the December 2, 2009 Opinion)	
and Order and the September 7, 2011)	Case No. 12-2637-GA-EXM
Second Opinion and Order in Case No.)	
08-1344-GA-EXM)	

REVISED PROGRAM OUTLINE

October November 3028, 2012

The 2009 Stipulation further provided for the holding of a third auction scheduled for an annual period beginning April 2012.² The third auction was a Standard Choice Offer ("SCO") auction. The primary differences between the SSO and SCO are that: (1) the bid winners of the SCO auction are assigned individual customers while in each of the SSO auctions an undivided percentage of sales customers' demand was allocated to the bid winners; and (2) SCO customers are subject to sales tax rather than gross receipts tax on the gas purchased through the SCO Program.

Several provisions of the 2009 Stipulation expire March 31, 2013. In March 2012 Columbia initiated discussions with Staff, OCC, suppliers and numerous customer representatives. In May 2012, a Stakeholder Group including Columbia's CHOICE commodity suppliers and the Commission Staff met again to develop a consensus as to the structure for gas service in the Columbia service territory following the March 31, 2013 expiration of the initial three-year term of the 2009 Stipulation.

On October 4, 2012, the parties filed a Joint Stipulation and Recommendation ("2012 Stipulation"), and on November 27, 2012, the parties filed an Amended Stipulation and Recommendation ("2012 Stipulation"). In both of these stipulationswhich the parties agreed to implement five consecutive one-year-long SCO auctions, with the first SCO period starting April 1, 2013, and the fifth SCO period ending March 31, 2018. However, the 2012 Stipulation contains provisions that would enable Columbia to exit the merchant function if certain conditions ares met. Thus, with regard to some customer classes it is possible that there may not be an SCO auction in each of the years specified above. This Program Outline details the operation of the SCO auctions, and will be revised if and when Columbia exits the merchant function for any customer class.

This Program Outline describes how Columbia shall implement the Standard CHOICE Offer (SCO) Auction process and the corresponding changes that Columbia believes must be made to existing processes and services in order to ensure the continuation of reliable services to all of Columbia's customers.

 $^{^{2}}$ DTE, OPAE and OCC stated in the Joint Stipulation that their support for the Joint Stipulation should not be interpreted as support for SCO auctions in general, or in the Joint Stipulation.

termination of service from the SCO Auction program. If the SCO Supplier is also a CHOICE Supplier, the SCO Supplier's failure to provide any of the required financial instruments pursuant to the security requirement formula may also result in the SCO Supplier's termination of service from the CHOICE program.

- 4. Columbia shall not provide financial security to SCO Suppliers related to Columbia's obligations under the SCO Supplier Agreement as long as Columbia continues to perform in compliance with said Agreement.
- 5. In addition to those creditworthiness requirements addressed above, upon the awarding of tranches, each SCO Supplier shall provide Columbia, by March 1 of each year, with a mutually agreeable irrevocable Letter of Credit in the amount of fifty cents per Mcf multiplied by the initial estimated annual delivery requirements for the SCO Period of the tranches won by that SCO Supplier. This financial security shall be held and administered by Columbia exclusively for the benefit of the other SCO Suppliers who receive an allocation of additional SCO supply requirements as a result of the default of the SCO Supplier that provided the security, to the extent Columbia receives funds for distribution. In the event of an SCO Supplier default, Columbia shall distribute to other SCO Suppliers the proceeds of the security that Columbia holds for the defaulting SCO Supplier. This distribution of the proceeds of the defaulting SCO Supplier's security shall be allocated on a pro rata basis to other SCO Suppliers in proportion to the amount of delivery requirements each SCO Supplier receives in the process set forth in Part 7 of Section VIII of the tariff. This allocation of the defaulting SCO Suppliers' security proceeds to non-defaulting SCO Suppliers does not require proof of damages from those non-defaulting SCO Suppliers, and constitutes the entire amount of monies that would be due the remaining SCO Suppliers from Columbia as a result of such default by an SCO Supplier.
- 6. In addition to the Letter of Credit discussed above, upon the awarding of tranches, each SCO Supplier shall provide Columbia, by March 1 of each year, with a cash deposit equal to ten_six_cents multiplied by the number of Mcf in the initial estimated annual delivery requirements for the SCO Program Year of the tranches won by that SCO Supplier. This security will be used to provide a liquid account to meet supply default expenses other than those covered by the Letter of Credit discussed above. Any funds

remaining at the end of each SCO Program Year will be transferred to <u>customers through</u> the CSRR.

- 7. Columbia reserves the right to conduct further creditworthiness evaluations during the course of the programs, when Columbia has received information that indicates the creditworthiness of an SCO Supplier may have deteriorated. SCO Suppliers agree to inform Columbia of any significant change in the SCO Supplier's current financial condition.
- 8. In the event of Default as defined in Columbia's tariff, Columbia shall have the right, upon satisfaction of the default requirements identified therein, to use the proceeds from SCO Supplier's financial security instrument(s) to satisfy all obligations under this tariff and any other agreements between the SCO Supplier and Columbia in accordance with this tariff, in accordance with the SCO Supplier Agreement and in accordance with any Retail Natural Gas Supplier Aggregation Agreement. The proceeds from such instruments shall be used to satisfy any outstanding claims that Columbia has against the SCO Supplier, including, but not limited to, interstate pipeline capacity charges, imbalance charges, cash-out charges, pipeline penalty charges, reservation charges, and any other amounts owed to Columbia, for which Columbia is or will be responsible, related to SCO Supplier's participation in the SCO auction program. Such proceeds may also be used to secure additional gas supplies, including payment of the costs of the gas supplies themselves, the costs of transportation, storage, gathering, taxes, and other related costs incurred in acquisition of those gas supplies.

Columbia reserves the right to use SCO Supplier's assets associated with the SCO Program to offset or recoup any costs owed to and/or incurred by Columbia.

9. Columbia may offset against any SCO Supplier's obligations or financial responsibilities, any SCO payments held or billed by Columbia. Suppliers shall grant Columbia a perfected first priority security interest in any Customer Payments billed by Columbia.

CHOICE Program by the end of the first two billing cycles, the customer will be assigned to an SCO Supplier.

34. SCO and DSS Customer Billing

- 1. The billing month will be comprised of 21 billing units with the SCO Rider being the effective NYMEX price for the billing month plus the Retail Price Adjustment.
- 2. SCO and DSS Customers will continue to be billed on a billing cycle basis. There will be no proration of bills to compensate for the variance between calendar month deliveries and billing period deliveries.
- 3. SCO and DSS Customers will be billed at the monthly effective SCO Rider per one hundred cubic feet.
- 4. Columbia shall directly bill CHOICE, SCO and DSS customers a non-temperature balancing and peaking service fee ("Balancing Fee") of twenty-seven cents (\$0.27) per Mcf. Balancing service costs shall be trued-up through the CSRR by reconciling the actual costs incurred by Columbia associated with the retained assets to provide Balancing/Peaking Service and the revenues received from the Balancing fee. No CHOICE Supplier may charge its retail customers a rate that is designed or intended to provide compensation for the Balancing Fee that Columbia charged any Suppliers prior to April 1, 2013.
- SCO and DSS Customers will be subject to all applicable service charges and billing adjustments set forth in Columbia's tariff plus any additional riders resulting from the auction process.
- 6. For each SCO Customer, the name of the customer's SCO Supplier will appear on each customer's bill in the same manner that a customer's CHOICE Supplier's name appears on a CHOICE Customer's bill. The SCO Supplier's name will not appear on the DSS customers' bills.
- 35. Transportation Service ("TS") Banking and Balancing Provisions
 - 1. TS Customers may select monthly bank tolerance levels equal to 1, 2, 3, or 4% of their Annual Transportation Volume ("ATV"). Selected monthly

OSS & CR Revenue	<u>Customer Share</u>	<u>Columbia Shar</u>	<u>e</u>
\$0 to \$ 2 _1_million	<u>50%</u> -	 <u>_100</u>	<u>50</u> %
\$ <mark>2-1_to \$202</mark> million	50 <u>0</u> %		50 100%
Over \$20 <u>\$2 to \$27</u> millio	n 75 <u>50</u> %		25 <u>50</u> %
Over \$27 million	100%	0%	

- 6. Columbia's retention of Off System Sales and Capacity Release revenues shall be subject to an annual cap of \$20-14 million for each SCO Program Year of the five Program Years and a total cap on the five-year period (April 1, 2013 through March 31, 2018) of \$60-55 million.
- 7. Columbia will provide a quarterly accounting of Off Systems Sales and Capacity Release revenues.
- 39. CHOICE/SCO Reconciliation Rider ("CSRR")
 - 1. Columbia's CHOICE and SCO programs will include a CSRR applicable to CHOICE and SCO Customers that provides for the recovery or pass back of the Unrecovered Gas Cost Balance; Flow-through of Refunds; Reconciliation Adjustments; Flow-through of Shared Off-System Sales Revenue; Flow-through of Unused SCO Supplier Security Deposits; Flow-through of Larger Logo Service Net Revenue; and Recovery of Incremental Program Costs. This adjustment is computed quarterly based on the most recent four quarters of financial data available. Recognition of activity within a quarter will be made as follows:

Month Quarter Ended	Billing Month Effective
December 31	April
March 31	July
June 30	October
September 30	January

2. "Unrecovered Gas Cost Balance" means the change each quarter in the Deferred Purchase Gas balance, to be recovered or passed back to customers through the CHOICE/SCO Reconciliation Rider. These deferred gas purchase costs will include:

Banking & Balancing Service Revenue Capacity Costs Commodity Costs Operational Sales or Purchases Penalty Charges Standby Service Revenue Miscellaneous Costs Non-Temperature Balancing Service Transportation Service Cash-Revenue

Storage Carrying Costs

- 3. "Banking & Balancing Service Revenue" means revenue received from Columbia's Banking & Balancing Service to customers served under Columbia's SGTS, GTS and LGTS rate schedules.
- 4. "Capacity Costs" means the cost of that capacity not assigned to CHOICE and SCO Suppliers and capacity retained by Columbia to meet the operational, balancing and peaking requirements of customers served through Columbia's SCO, CHOICE and TS programs. These costs include reservation charges for upstream pipeline capacity retained by Columbia and leased pipeline costs. These costs may also include any reservation charges for interstate or intrastate pipeline capacity recalled by Columbia when a CHOICE or SCO Supplier defaults. These costs will be offset by revenue received by Columbia in providing balancing and peaking services and any demand related costs recovered by Columbia in the passthrough of local gas costs.
- 5. "Commodity Costs" means the cost of gas purchased to meet the daily, seasonal and short-term delivery requirements of customers served through Columbia's SCO, CHOICE and TS programs. These costs include the cost of gas; transportation commodity costs; injection and withdrawal costs and shrinkage costs. These costs will be offset by the revenue received by Columbia related to the pass-through of local gas and retained capacity commodity purchase costs; Supplier cash-outs; etc.
- 6. "Incremental Program Costs" means any prudent and necessary expense incurred by Columbia resulting from the implementation of the SCO programs. These include, but are not limited to, actual incremental SCO educational expenses; audit expenses, to the extent such audit is conducted by an independent auditor; and information technology expenses incurred in development of revisions to current programs and development of new programs necessary to meet operational and reporting requirements.
- 7. "Larger Logo Service Net Revenue" means net revenues from the fee charged by Columbia for enlarging and repositioning a Supplier's logo to the top margin of the front page of the bill when Columbia is providing a consolidated bill to CHOICE customers.

- 78. "Miscellaneous Costs" means any prudent and necessary gas costs incurred by Columbia in the provision of CHOICE and SCO service approved by the Commission.
- 89. "Non-Temperature Balancing Service Revenue" means revenue received by Columbia for the provision of balancing and peaking service available to SCO, DSS and CHOICE Program Customers.
- "Operational Sale or Purchase" means a sale or purchase of gas by Columbia necessary for the effective management of Columbia's system. These include, but are not limited to, transactions such as sales or purchases to avoid penalties from a transmission provider; purchases of gas commodity to provide peaking services; purchases of gas commodity utilizing operationally retained capacity; purchases under retained peaking services; etc.
- 101. "Penalty Charge" means a charge billed by an interstate or intrastate pipeline resulting from the violation of a tariff provision of an interstate or intrastate pipeline.
- 142. "Quarter" means the three-month period used to calculate the current CSRR quarterly rate.
- 123. "Reconciliation Adjustment" means a positive or negative adjustment to a future CSRR to reconcile variance between actual and projected CSRR Rider revenue to be received or passed back.
- 134. "Refunds" means the refunds received from an interstate pipeline or other upstream transportation or storage service provider each quarter to be passed back to CHOICE and SCO Customers where such refund is received as a lump sum or credit.
- "Revenue" means all revenue received from sale of gas; provision of a balancing service(s); billing of a penalty charge(s); OFO/OMO charge(s); Reconciliation Adjustment; or CHOICE program and TS Program Cash-Out(s).

- 156. "Shared OSS/CR Revenue" means all revenue to be shared with customers through the OSS/CR Program in accordance with those provisions set forth in Section 38 of this SCO Program Description.
- 167. "Storage Carrying Costs" means carrying costs incurred by Columbia on gas stored underground for daily and seasonal balancing purposes.
- 178. "Throughput" means all historic deliveries to customers participating in the CHOICE and SCO programs for the twelve month period ending with the last month of current quarter.
- 19. "Unused SCO Supplier Security Deposits" means any funds remaining at the end of each Program Year from the \$0.06/Mcf cash deposit paid by winning SCO Suppliers in accordance with the provisions set forth in Section 15 of this SCO Program Outline.
- <u>2018</u>. "Upstream Pipeline" means those pipeline companies delivering supply both directly and indirectly to Columbia. These are primarily interstate pipelines, but can include, without limitation, intrastate and gathering pipelines, as well as LDCs.

COLUMBUS/1654423v.1

ATTACHMENT C AMENDED REVISED TARIFF SHEETS – CLEAN

Fifteenth Revised Sheet No. 30a Cancels Fourteenth Revised Sheet No. 30a

COLUMBIA GAS OF OHIO, INC.

RULES AND REGULATIONS GOVERNING THE DISTRIBUTION AND SALE OF GAS

CHOICE/SCO RECONCILIATION RIDER ("CSRR")

APPLICABILITY

Applicable to all volumes delivered under rate schedules SGS, GS and LGS.

DESCRIPTION

An additional charge or credit, for all gas consumed, to recover or pass back to customers all imbalances in gas cost expense and recoveries; the flow-through of refunds; the flow-through of shared Off-System Sales and Capacity Release Revenue as defined in Section 39 of the Revised Program Outline filed on November 28, 2012 in Case No. 12-2637-GA-EXM; recovery of incremental program costs resulting from the implementation of SCO program and audit expenses to the extent such audit is conducted by an independent auditor. Gas cost expense includes, but is not limited to, capacity costs; commodity costs; penalty charges and storage carrying costs. Recoveries include, but are limited to, revenue received from the sale of gas to SCO providers and TS customers; revenue received through the provision of balancing service(s); refunds; penalty revenue; revenue received from suppliers due to failure to comply with Operational Flow Orders and Operational Matching Orders; Off-System Sales and Capacity Release Sharing Revenue; unused SCO Supplier Security Requirements; Larger Logo Service Net Revenue and revenue from operational sales. In addition this mechanism will provide for reconciliation of all variances between projected and actual pass back or recoveries through this rider.

RATE

All gas consumed per account per month

(\$0.1932)/Mcf

Filed in accordance with Public Utilities Commission of Ohio Entry dated in Case No..

Section VII Sixteenth Revised Sheet No. 29 Cancels Fifteenth Revised Sheet No. 29 Page 10 of 11

Columbia Gas of Ohio, Inc.

SECTION VII PART 29 - BILLING ADJUSTMENTS

CHOICE/SCO RECONCILIATION RIDER ("CSRR")

29.23 APPLICABILITY

Applicable to all volumes delivered under rate schedules FRSGTS, FRGTS and FRLGTS.

29.24 DESCRIPTION

An additional charge or credit, for all gas consumed, to recover or pass back to customers all imbalances in gas cost expense and recoveries; the flow-through of refunds; the flow-through of shared Off-System Sales and Capacity Release Revenue as defined in Section 39 of the Revised Program Outline filed on November 28, 2012 in Case No. 12-2637-GA-EXM; recovery of incremental program costs resulting from the implementation of SCO programs and audit expenses to the extent such audit is conducted by an independent auditor. Gas cost expense includes, but is not limited to, capacity costs; commodity costs; penalty charges and storage carrying costs. Recoveries include, but are not limited to, revenue received from the sale of gas to SCO providers and TS customers; revenue received through the provision of balancing service(s); refunds; revenue received from suppliers due to failure to comply with Operational Flow Orders and Operational Matching Orders; Off-System Sales and Capacity Release Sharing revenue; demand/supply curve non-compliance charges; revenue from operational sales; unused SCO Supplier Security Requirements, and Larger Logo Service Net Revenue. In addition this mechanism will provide for reconciliation of all variances between projected and actual pass back or recoveries through this rider.

29.25 RATE

All gas consumed per account per month

(\$ 0.1932)/Mcf

Filed in accordance with Public Utilities Commission of Ohio Order dated in Case No..

Section VIII Second Revised Sheet No. 6 Cancels First Revised Sheet No. 6 Page 2 of 4

Columbia Gas of Ohio, Inc.

SECTION VIII PART 6 – SCO SUPPLIER SECURITY REQUIREMENTS

applicant must further provide copies of these reports or a web address for these reports; (2) a minimum of three bank and trade references; and (3) a list of parent company affiliates and a description of corporate structure.

An SCO Supplier shall satisfy its credit security requirement, and receive an unsecured credit limit from the Company, by demonstrating that is has and maintains investment grade long-term bond ratings from any two of the following four rating agencies:

Agency	Senior Securities Rating (Bonds)
Standard & Poors	BBB- or higher
Moody's Investors' Services	Baa3 or higher
Fitch IBCA	BBB- or higher
Duff & Phelps Credit Rating Company	BBB- or higher

The Company may make reasonable alternative credit arrangements with an SCO Supplier that is unable to meet the aforementioned criteria and with those SCO Suppliers whose credit/security requirements exceed their allowed unsecured credit limit. The form and format of the credit arrangements must be acceptable to the Company. The Company may, at its option, require the use of any of the following as a form of financial security: a guarantee of payment; a mutually agreeable irrevocable Letter of Credit; a cash deposit; or other mutually agreeable security or arrangement. A party other than an SCO Supplier may provide credit agreements and financial security for the SCO Supplier, including a cash deposit, if acceptable to the Company. The amount of security shall remain commensurate with the financial risks placed on the Company by each SCO Supplier, as those financial risks are reevaluated by the Company from time to time, as it deems necessary.

6.3 NOTICE FILING AND DETERMINATION OF SECURITY REQUIREMENT

The Company shall file with the Commission's Docketing Division a document that contains the formula used to determine the Company's security requirements applicable to SCO Suppliers participating in the SCO auction. The security requirement formula shall be applied in a non-discriminatory manner to determine the level of financial risk associated with each SCO Supplier. If there is a material change to the security requirement formula used by the Company, the Company may update the formula, and will file such updated formula. Notice of such filings and the reasons for any changes shall be filed with the Commission, no later than ten business days before the formula takes effect.

6.4 FINANCIAL SECURITY FOR DEFAULT EXPENSES

In addition to the Letter of Credit discussed above, upon the awarding of tranches, each SCO Supplier shall provide Columbia, by March 1 of each year, with a cash deposit equal to six cents multiplied by the number of Mcf in the initial estimated annual delivery requirements for the SCO Program Year of the tranches won by that SCO Supplier. This security will be used to provide a liquid account to meet supply default expenses other than those covered by the Letter of Credit discussed above. Any funds remaining at the end of each SCO Program Year will be transferred to the CSRR.

Filed in accordance with Public Utilities Commission of Ohio Order dated .

ATTACHMENT D AMENDED REVISED TARIFF SHEETS – MARKED UP

Fourteenth Fifteenth Revised Sheet No. 30a Cancels Thirteenth Fourteenth Revised Sheet No. 30a

COLUMBIA GAS OF OHIO, INC.

RULES AND REGULATIONS GOVERNING THE DISTRIBUTION AND SALE OF GAS

CHOICE/SCO RECONCILIATION RIDER ("CSRR")

APPLICABILITY

Applicable to all volumes delivered under rate schedules SGS, GS and LGS.

DESCRIPTION

An additional charge or credit, for all gas consumed, to recover or pass back to customers all imbalances in gas cost expense and recoveries; the flow-through of refunds; the flow-through of shared Off-System Sales and Capacity Release Revenue as defined in Section 41–39 of Amended Exhibit 1the Revised Program Outline filed on November 28, 2012 in Case No. 08–134412-2637-GA-EXM; and recovery of incremental program costs resulting from the implementation of SCO program and audit expenses to the extent such audit is conducted by an independent auditor. Gas cost expense includes, but is not limited to, the Company's unrecovered gas cost balance prior to the SCO program; capacity costs; commodity costs; penalty charges and storage carrying costs. Recoveries include, but are limited to, revenue received from the sale of gas to SCO providers and TS customers; revenue received through the provision of balancing service(s); refunds; penalty revenue; revenue received from customers—suppliers due to failure to comply with Operational Flow Orders and Operational Matching Orders; Off-System Sales and Capacity Release Sharing Revenue; unused SCO Supplier Security Requirements; Larger Logo Service Net Revenue and revenue from operational sales. In addition this mechanism will provide for reconciliation of all variances between projected and actual pass back or recoveries through this rider.

RATE

All gas consumed per account per month

(\$0.1932)/Mcf

Filed in accordance with Public Utilities Commission of Ohio Entry dated November 22, 2011 in Case No. 08-1344-GA-EXM.

P.U.C.O. No. 2

Section VII
Fifteenth Sixteenth
Revised Sheet No. 29
Cancels
Fourteenth Fifteenth
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Columbia Gas of Ohio, Inc.

SECTION VII PART 29 - BILLING ADJUSTMENTS

CHOICE/SCO RECONCILIATION RIDER ("CSRR")

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29.24 DESCRIPTION

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29.25 RATE

All gas consumed per account per month

(\$ 0.1932)/Mcf

Filed in accordance with Public Utilities Commission of Ohio Order dated November 22, 2011-in Case No. 08-1344-GA-EXM.

Issued: September 26, 2012 Effective: September 27, 2012

Section VIII Second Revised Sheet No. 6 Cancels First Revised Sheet No. 6 Page 2 of 4

Columbia Gas of Ohio, Inc.

SECTION VIII PART 6 – SCO SUPPLIER SECURITY REQUIREMENTS

applicant must further provide copies of these reports or a web address for these reports; (2) a minimum of three bank and trade references; and (3) a list of parent company affiliates and a description of corporate structure.

An SCO Supplier shall satisfy its credit security requirement, and receive an unsecured credit limit from the Company, by demonstrating that is has and maintains investment grade long-term bond ratings from any two of the following four rating agencies:

Agency	Senior Securities Rating (Bonds)
Standard & Poors	BBB- or higher
Moody's Investors' Services	Baa3 or higher
Fitch IBCA	BBB- or higher
Duff & Phelps Credit Rating Company	BBB- or higher

The Company may make reasonable alternative credit arrangements with an SCO Supplier that is unable to meet the aforementioned criteria and with those SCO Suppliers whose credit/security requirements exceed their allowed unsecured credit limit. The form and format of the credit arrangements must be acceptable to the Company. The Company may, at its option, require the use of any of the following as a form of financial security: a guarantee of payment; a mutually agreeable irrevocable Letter of Credit; a cash deposit; or other mutually agreeable security or arrangement. A party other than an SCO Supplier may provide credit agreements and financial security for the SCO Supplier, including a cash deposit, if acceptable to the Company. The amount of security shall remain commensurate with the financial risks placed on the Company by each SCO Supplier, as those financial risks are reevaluated by the Company from time to time, as it deems necessary.

6.3 NOTICE FILING AND DETERMINATION OF SECURITY REQUIREMENT

The Company shall file with the Commission's Docketing Division a document that contains the formula used to determine the Company's security requirements applicable to SCO Suppliers participating in the SCO auction. The security requirement formula shall be applied in a non-discriminatory manner to determine the level of financial risk associated with each SCO Supplier. If there is a material change to the security requirement formula used by the Company, the Company may update the formula, and will file such updated formula. Notice of such filings and the reasons for any changes shall be filed with the Commission, no later than ten business days before the formula takes effect.

6.4 FINANCIAL SECURITY FOR DEFAULT EXPENSES

In addition to the Letter of Credit discussed above, upon the awarding of tranches, each SCO Supplier shall provide Columbia, by March 1 of each year, with a cash deposit equal to ten-six cents multiplied by the number of Mcf in the initial estimated annual delivery requirements for the SCO Program Year of the tranches won by that SCO Supplier. This security will be used to provide a liquid account to meet supply default expenses other than those covered by the Letter of Credit discussed above. Any funds remaining at the end of each SCO Program Year will be transferred to the CSRR.

Filed in accordance with Public Utilities Commission of Ohio Order dated .